



SBL UPDATE

Welcome, Bill!

[Bill Woodhouse](#) has joined our team as manager of Production & Sales in the South Central region. Bill brings a wealth of experience to the team having spent many years working in the small loan space, and we're excited to put that knowledge to work for our Optigo® lenders. Please join us in welcoming Bill to the team!





Bill Woodhouse
South Central
Manager,
Production & Sales

Hometown:
Corpus Christi, Texas

Hobbies:
I love to watch all sports, especially my son's football and baseball games.

Interesting fact:
I won a state championship in Texas for my high school basketball team!

Favorite local spot:
Katy Trail Ice House

Favorite vacation spot:
The Cayman Islands!



12-day Underwriting Turn Time

In consideration of the volume of loan submissions expected between now and the end of July, we are returning the target underwriting turn time to 12 business days, from the current 15 business days, for loans submitted to SBL Underwriting on or after Monday, June 13. We sincerely appreciate your support and understanding when we extended the underwriting turn time earlier this year to address a large increase in loan submissions. Reducing turn times is one of the most frequently cited opportunities to improve borrowers' experience with the SBL program, and we are pleased to take this opportunity to respond to your feedback.

2022 Optigo Analyst Workshops



CHICAGO
LOS ANGELES
NORTHERN VIRGINIA
NEW YORK

We're excited to share that we're hosting our first in-person events since 2019. This summer, we'll have four Optigo Analyst Workshops covering timely topics, regional content and best practices in collaboration with our Conventional and Targeted Affordable Housing counterparts at Freddie Mac Multifamily.

Each workshop will be a one-day event filled with networking, learning and engagement opportunities for our lender network. Please note that these workshops are tailored to junior-level staff with up to five years of Freddie Mac experience.

See the preview below of our summer workshop schedule.

Meet Us in Your Region	Business Area	Date
Central Workshop: Chicago	Conventional and SBL	July 14
Western Workshop: Los Angeles	Conventional and SBL	July 28
Southeast Workshop: Tysons, Virginia	Conventional, SBL and TAH	Week of August 7: <i>Date Coming Soon</i>
Northeast Workshop: New York	Conventional and SBL	Week of August 14: <i>Date Coming Soon</i>

Registration will open for the first two workshops in the coming weeks.

Your Possibilities. Our Business.

Our business is about realizing possibilities, whether for Optigo lenders, borrowers or tenants. From tough transactions, to affordable housing, to leveling the playing field — at the end of the day, we are uniquely positioned to help make them a reality.



Our new campaign, [Your Possibilities. Our Business](#), highlights our commitment to working together to meet our customers' needs, champion our mission and drive to a better multifamily housing industry.

Deadline Approaching: Impact Sponsor Award

06/10/2022

Freddie Mac Multifamily wants to recognize sponsors who move the needle on affordable housing and create value through tenant advancement. Encourage your most impactful borrowers to nominate themselves for the 2022 Impact Sponsor Award by June 17! [Here's how.](#)



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