Freddie Mac Staff:
The email below will be sent externally to Multifamily customers and others who are subscribed to our news emails. You are receiving this email for information purposes only, and you may update your email preferences at any time.

New SOFR-Index SBL Hybrid Rollout

As a reminder, as of September 1, all newly issued SBL hybrid applications will be for SOFR-index loans only. In preparation for our SOFR transition, we sent out an SBL SOFR Training Guide yesterday, August 20. If you have any SOFR-related questions or loan offering feedback, please reach out to Annie Gong or Steve Malloy on the SBL Production & Sales team.

We’re Popping Up in Philly Next Month

While we’re unable to jump on planes for our usual face-to-face meetings, we’re moving to the next best thing. On the heels of last year’s successful Salt Lake City pop-up office, we’re bringing Virtual Pop-Ups to a city near you – the first kicking off in Philadelphia on September 15 and 16.

In each region, we are setting aside a couple of days to virtually meet with you and your borrowers to bring awareness to the Freddie Mac SBL program and build relationships. Please go through your contact lists and invite existing borrowers and potential new borrowers to a video call with our SBL production and credit teams. We’ll give an overview of how we work, discuss the market, possible credit exceptions and offer high level prescreens – tailoring it to what your customer needs.
Please complete this registration form as soon as you’ve identified a borrower you’d like to bring, and our Northeast team will reach out to schedule the appointment. There is no limit to how many meetings a lender can schedule. We look forward to virtually “seeing” you in Philly soon!

**Link Eligibility Prescreen**

Given the increased complexity of a link transaction in certain collateral configurations, we require additional configurations to be prescreened with us. An updated Link Eligibility Map has been posted on the Originate and Underwrite webpage, under References and Tools.