

SBL Update



Multifamily All-Star: Dawson Granade

Make sure to check out [Dawson Granade's all-star article](#) that was published this week! From growing up in the deep south to accumulating nearly three decades of experience in real estate finance, Dawson continues to thrive as a senior production manager on the Small Balance Loan (SBL) Production & Sales team at Freddie Mac.

Supporting Diverse & Emerging Sponsors and Lenders

In a recent interview with Steve Johnson, senior vice president of Production & Sales, he shares an inside look on Freddie Mac's plan to support diverse and emerging sponsors and lenders. [Read the executive interview.](#)

Reminder: Central Region Change – SBL Production Team

As of Monday, July 10, the North-Central and South-Central SBL Production teams combined into one team overseen by Bill Woodhouse, regional production manager. North-Central and South-Central Underwriting teams will remain in place with no changes to lender relationship contacts. For pricing discount requests, prescreens and exception requests, please continue to utilize the appropriate [North Central](#) and [South Central](#) regional email boxes.

Please refer to the [regional map](#), as well as the [SBL Production Contact List](#) and [SBL Underwriting Contact List](#) for additional information on the proper regional mailbox and contacts. Below is the primary producer for each SBL lender in the Central region:

Send Date: July 14, 2023

- **Irina Grebenshchikova:** Arbor, Berkadia, CBRE, CPC, Greystone, Pinnacle
- **Skyler Mohr:** Basis, Capital One, Lument, Ready Capital, Regions, Walker & Dunlop

For requests already in process, please continue working with the initial producer engaged on that request. Irina and Skyler will work together to ensure a smooth transition. Thank you for your continued support!

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8200 Jones Branch Drive, McLean, VA 22102