



## SBL Pipeline Management Tool (PMT)

Below are some updates on our PMT system...

- **Enhancements**  
We have implemented some enhancements to PMT to address portfolios of loans. We have added a Portfolio Name field to the application. This field must be completed for multiple loan records for the same sponsor. This does not include single scattered site loans. However, we do ask that Sellers note scattered site deals in the notes field.
- **Loan Registration in PMT**  
We also continue to encourage timely posting of information in PMT. However, delays in posting have once again extended to exceed 7 days. We will monitor loan registry actions by each Seller over the next 30 days. Based on this monitoring, we will make policy adjustments as needed to close any identified posting gaps.
- **Inspection Coordination and Underwriting Package Delivery without PMT Registration**  
As a reminder, loans must be registered in PMT and have an inspection scheduled prior to submission of the underwriting package.

Effective immediately, Freddie Mac will re-price and/or include an increase to the base rate for loans that do not satisfy these requirements.

## Last Call to Register Regional Loan Lab Deals

We are getting close to capacity for Loan Lab appointments. To ensure your deal is given a time slot, please ensure all deals are submitted by Wednesday, July 4.

[Register your deal here](#). We look forward to your appointment.

## **SBL Underwriting and Analyst Workshop**

Don't forget to [register for our inaugural Underwriting and Analyst Workshop](#) on Thursday, July 12. We will get hands-on with exercises and training related to Rent Roll and I&E, Sales and Rent Comps, Inspections, and Knowing Your Borrower.

## **New Northeast Production Manager**

We are excited to announce that Lamar Myers, a driving force of the Northeast region's explosive loan volume and proceeds, has been promoted to Manager for the Northeast Region. Lamar will continue to guide the Northeast region both in the Burroughs of New York City and beyond. Lamar can be reached at 202-718-7746 or by email at [Lamar\\_Myers@FreddieMac.com](mailto:Lamar_Myers@FreddieMac.com).