



SMALL BALANCE LOAN UPDATE

Freddie Mac Staff:

The email below will be sent externally to Multifamily customers and others who are subscribed to our news emails. You are receiving this email for information purposes only, and you may [update your email preferences](#) at any time.

Upcoming OptigoSM SBL Regional Loan Labs

If you have a deal, or portfolio of deals (3-5 properties only), then bring it to one of our regional OptigoSM SBL Loan Lab locations where we can walk through it together and get a commitment in real time.

Also, for the first time, we're allowing deals with exceptions and other unique characteristics, so use this opportunity to get those tough questions answered or see how we make our credit decisions.

We have three regional options:

- Tuesday, May 7 in Chicago (Central Region) – **loan submission cutoff date: April 30**
- Thursday, May 30 in New York City (Eastern Region) – **hotel cutoff date: May 10**
- Tuesday, July 16 in Irvine, California (Western Region)

Loan submission cutoff dates are typically a week before the Loan Lab – see our [registration page](#) for more information.

Chicago Loan Lab: Participating Single Counsel Firms

In addition to our in-house Freddie Mac Legal team, we'll have participating Single Counsel firms on-site for each Loan Lab. Loans registered for the Central Region Loan Lab in Chicago on May 7 should be assigned to one of the following origination Single Counsel firms:

- Carlton Fields, P.A.
- Dickinson & Wright, PLLC
- Moss & Barnett, P.C.
- Troutman Sanders LLP

For questions on Single Counsel Loan Lab participation, please contact [Filicia Davenport](#).

Optigo SBL Workshop

[Register](#) today for one of our upcoming SBL Workshops. These workshops are open to all underwriters and production analysts. We'll provide training and exercises on a wide range of topics, including regional pricing processing, updates on pipeline management, sales and rent comps, inspections, due diligence, our *Seller/Service Guide* and knowing your borrower.

The workshops occur in the afternoons following our regional SBL Loan Labs and are followed by a networking reception. [Register now](#) and get ahead of the curve!

SBL Pricing Calculator Training Now Available

We recently posted a new [SBL Pipeline Management Tool Pricing Calculator](#) e-learning module to our Learning Center. The module provides a comprehensive overview on how to use the SBL Pricing Calculator, which was recently incorporated into the SBL Pipeline Management Tool (PMT).

Please note, we recommend that you view this module using Google Chrome, not in Internet Explorer.



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