



SMALL BALANCE LOAN UPDATE

Freddie Mac Staff:

The email below will be sent externally to Multifamily customers and others who are subscribed to our news emails. You are receiving this email for information purposes only, and you may [update your email preferences](#) at any time.

SBL Calculator Training Now Available

We recently posted a new [SBL Pipeline Management Tool Pricing Calculator](#) eLearning module to our Learning Center. The module provides a comprehensive overview on how to use the SBL Calculator, which was recently incorporated into the SBL Pipeline Management Tool (PMT).

Please note, we recommend that you view this module using the Google Chrome browser rather than Internet Explorer.

Upcoming OptigoSM SBL Regional Loan Labs

If you have a deal, or portfolio of deals (3-5 properties only), then bring it to one of our regional OptigoSM SBL Loan Lab locations where we can walk through it together and get a commitment in real time.

Also, for the first time, we're allowing deals with exceptions and other unique characteristics, so use this opportunity to get those tough questions answered or see how we make our credit decisions.

This year, we have three regional options:

- Tuesday, May 7 in Chicago (Central Region)
- Thursday, May 30 in New York City (Eastern Region)
- Tuesday, July 16 in Irvine, California (Western Region)

Please note, loan submission cutoff dates are typically a week before the Loan Lab – see our [registration page](#) for more information.

Loan Labs: Participating Single Counsel Firms

Need a legal point of view for that unique deal feature or exception? We've got you covered. Like last year, in addition to our in-house Freddie Mac Legal team, we'll have participating Single Counsel firms on-site for each Loan Lab.

Loans registered for the Loan Labs should be assigned to one of the participating Single Counsel firms. The list of Single Counsel firms invited to participate in each region's Loan Lab is below.

Tuesday, May 7 in Chicago – Central Region

- *Carlton Fields, P.A.*
- *Dickinson & Wright, PLLC*
- *Moss & Barnett, P.C.*
- *Troutman Sanders LLP*

Thursday, May 30 in New York City – Eastern Region

- *Abruzzo & Kinn LLP*
- *Cassin & Cassin LLP*
- *McGuire Woods LLP*
- *Romer Debbas LLP*

Tuesday, July 16 in Irvine, California – Western Region

- *deNormandie, Sidlo & Associates PLLC*
- *Gerson Law Firm APC*

For questions on Single Counsel participation in the Loan Labs, contact [Filicia Davenport](#).

Optigo SBL Workshop

[Register](#) today for one of our upcoming SBL Workshops. These workshops are open to all underwriters and production analysts. We'll provide training and exercises on a wide range of topics, including regional pricing processing, updates on pipeline management, sales and rent comps, inspections, due diligence, our *Seller/Service Guide* and knowing your borrower.

The workshops occur in the afternoons following our regional SBL Loan Labs and are followed by a networking reception. [Register today](#) and get ahead of the curve!

We're Popping Up, So You Can Pop In

We're launching our very first pop-up office in Salt Lake City from April 23–25! Bring your borrowers and brokers to interact with the Freddie Mac SBL team (both production and underwriting) in a unique, personal way.

Please contact your Western Region representative to set up a meeting.



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