



SMALL BALANCE LOAN UPDATE

Freddie Mac Staff:

The email below will be sent externally to Multifamily customers and others who are subscribed to our news emails. You are receiving this email for information purposes only, and you may [update your email preferences](#) at any time.

SBL Lender Update Call

We're tracking and adjusting to the market volatility and current events that are affecting our industry.

Please join Steve Johnson and the SBL leadership team to hear how we are approaching the current environment. We'll discuss our strategy to continue bringing liquidity to the markets at this time.

We value your business and look forward to sharing this latest update with you.

Update Call Details

Date: Monday, March 16

Time: 1:00 – 1:30 p.m. ET

Dial-in Number: 888-455-9730

Participant Passcode: 8597218

[Add to Calendar](#)

Pipeline Management Tool (PMT) Reminders

Application Requirements

The last few weeks have resulted in high levels of SBL applications. In order to optimally manage the business, please keep in mind that we have the following requirements:

- All applications must be entered into the PMT within 24 hours after the borrower signs the application.
- If the 24-hour window ends on or after 5 p.m. ET on a Friday, the application must be entered into PMT by 12 p.m. ET the following Monday.

The SBL team will enforce these measures by rejecting, deferring, or repricing applications that fail to meet these requirements.

Refinances

Please be diligent when selecting **yes** or **no** under the *Refi of Freddie Mac Loan* section of the Pricing Calculator tab in PMT. This helps prevent us from reaching out to confirm pricing for refinances. Additionally, it reduces the potential for errors in pricing due to this information not being included.

Property Detail
Loan Terms
Key Dates
Deal Contacts
Broker Fee
Contract Underwriting
Inspection
Notes
Pricing Calculator

Pricing Calculator

Date Priced:

*Pricing Grid Date:

Loan

Refi of Freddie Mac Loan:

Sellers Portion of Premium/Buy-Up: %

Seller requested Discount (bps):

Approved Discount:

Approved Seller Discount by FM:

Approver Name:

Delegation of Authority:

Fees Paid by Borrower (Enter all fees in percentage of the total loan amount)

App Fee (Less 3rd Party Costs): %

Origination Fee: %

Other Seller Premium Not in Buy-up: %

Pricing Calculation



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