



**Freddie Mac Staff:**

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## 2018 Volume Recap

On yesterday's SBL Seller Call, Steve Johnson shared some impressive stats on how 2018 shook out for Small Balance Loans.

Read his latest [blog entry](#) for more details on the numbers that drove another record-breaking year. Check out our [Seller Recognition page](#) for this year's Top Sellers.

## Reminder: Please pre-screen policy exceptions

Please be sure to pre-screen any and all exceptions as soon as they arise. It helps keep the pipeline moving efficiently when we have the most complete picture of each deal at all times. Pre-screens are required even if a previous one has been submitted for an unrelated matter on the same deal.

As a reminder, pre-screens are conditional and terms are subject to change based on material additional findings during final underwriting.

## SBL Calculator and Portfolio Management Tool (PMT) Merger Update

Mark your calendar – **PMT 6.0 goes live on Monday, February 11**. PMT 6.0 will reflect real-time pricing and the all-in coupon rate as you register each loan – meaning no more standalone SBL Calculator!

**Please note:** It's important that each SBL Seller PMT administrator review employee access privileges prior to February 11, and make any necessary updates prior to the SBL Calculator integration.

We're offering two one-hour webinars to walk you through the new and improved PMT. Please make sure to register!

Date: Wednesday, February 6

Time: 2:00 p.m. ET

Click [here](#) to register.

Date: Thursday, February 14

Time: 2:00 p.m. ET

Click [here](#) to register.

Until PMT 6.0 is deployed, Sellers should continue to use the PMT and the SBL Calculator as usual.



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This email was sent to: [christian\\_allen@freddiemac.com](mailto:christian_allen@freddiemac.com)

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