



Targeted Affordable Housing (TAH): Comparing our Securitization and Portfolio Executions

| | Securitization Execution | Portfolio Execution |
|--|--|--|
| Targeted Affordable Housing (TAH) Offerings | Stabilized cash mortgages with terms ≤ 15 years | All moderate rehabilitation loans with rehabilitation periods exceeding 6 months and terms ≥ 15 years Bond Credit Enhancement Mortgages with 4% LIHTC Bond Credit Enhancement Mortgages with Other Affordability Components 9% LIHTC Cash Mortgages (Forward Commitments) |
| Pricing | Lower risk-based pricing over portfolio, in most cases | Risk-based pricing |
| Loan-to-Value Ratio and Debt Coverage Ratio | See our <u>product term sheets</u> | See our <u>product term sheets</u> |
| Prepayment Premium | Yield maintenance until securitized followed by 2-year lockout; defeasance thereafter. No premium for final 90 days. If loan is not securitized within first year, then yield maintenance applies for the life of the loan If the loan is securitized, yield maintenance is available for an additional cost | Yield maintenance |
| Freddie Mac Point of Contact | Single loan transactions – Home Office TAH team Structured transactions (multiple loan pools) – Structured Affordable Transaction team | Single loan transactions – Home Office TAH team Structured transactions (multiple loan pools) – Structured Affordable Transaction team |
| Primary Servicer | Seller/Servicer may serve as the Primary Servicer or Subservicer, at its discretion, pursuant to the terms of the Freddie Mac Multifamily Seller/Servicer Guide | Seller/Servicer |
| Income and Expense Statements | Annual Income & Expense (AIE) statements required monthly until loan securities are sold; quarterly thereafter | AIE submission required annually |
| Supplemental Financing Available | Yes, subject to requirements specified in the Multifamily Loan and Security Agreement | Yes |
| Borrowing Entity | Borrower may generally be a limited partnership, corporation, limited liability company, or a tenancy-in-common (TIC) with 10 or fewer tenants in common. General partnerships, limited liability partnerships, REITs and certain trusts may also be acceptable in limited circumstances, subject to additional requirements. Borrower must generally be a Single Purpose Entity (SPE) (see Section 6.13 of the Loan Agreement for basic SPE requirements); however, on loans less than \$5 million, upon Borrower's request, a Borrower other than a TIC may be a Single Asset Entity (SAE) instead of an SPE. If the borrower is structured as a Tenancy In Common (TIC), each Tenant in Common must be an SPE. | Typically, an SAE |