



LIBOR to SOFR Transition

This past Tuesday, September 1, we reached an important milestone: New floating-rate quotes are now for SOFR-indexed loans (with the exception of some tax-exempt loans that may still be based on SIFMA).

Please pay close attention to our deadlines and remember how important it is to get quality packages in on time:

- September 30: last day to go under app for LIBOR-indexed floating-rate loans
- November 9*: last day to submit underwriting packages for LIBOR-indexed floating-rate loans
- December 11*: last day to submit final delivery packages for LIBOR-indexed floating-rate loans
- December 31: last day we'll purchase LIBOR-indexed floating-rate loans, regardless of the loan application or note dates

*Note: these dates are outside dates; a specific LIBOR-indexed loan may be subject to earlier deadlines.

Get the latest information [here](#).

Access the lender training on SOFR offerings directly [here](#).

Michael Patterson Retires, Dan Din to Lead Underwriting in Interim

Yesterday Steve Lansbury [announced](#) Mike Patterson's retirement after 26 years of valued service. Mike played a key role in strengthening the TAH platform and our relationships with lenders and borrowers. With his passion for our mission, deep-rooted knowledge and expertise, Mike was a statesman for affordable housing. We're grateful for all Mike has done over the years and are delighted to wish him all our best in his retirement.

[Daniel Din](#), senior director for conventional underwriting, will step into Mike's role on an interim basis. Dan has 13 years of experience at Freddie Mac, with a strong focus on Multifamily product development. Until now, Dan led underwriting for our Southeast region, our largest by volume. We're delighted to welcome Dan to our team.

Listen to Steve's [recent introduction of Dan Din](#) (from our heads of production and underwriting call).

Meet Our Team

Learn more about Gavin Richardson, senior producer on the TAH Retail team.



Gavin Richardson



TAH Retail Sr. Producer
4 years with Multifamily TAH Production

HOMETOWN
Alexandria, Virginia

COLLEGE TEAM
Virginia Tech

FAVE PASTIMES
Cooking, baking, football, basketball, hiking

MOST MEMORABLE PLAY 2020
Co-hosting a virtual training on Affordable Housing

GAME-WINNING PITCH
A lot can happen in 5 months... but with our 150-Day Hold Period for TEL and 9%, our certainty of execution shines

WALK UP SONG
"Can't Stop" – Red Hot Chili Peppers

CURVEBALL
WFH in a loft apartment without AC (thankfully only for a day – shout out to maintenance)

FreddieMac
MULTIFAMILY



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