



It's New: Get Better TAH Pricing When You Go Green

We want to encourage your TAH borrowers to get the [Green Advantage](#)[®] : So for the first time, we're now offering them an additional pricing benefit for going green.

Effective June 29, we increased our Green Up[®] and Green Certification pricing benefits. This means you could see a benefit of up to 13 bps depending on the loan's LTV and mission percentage — for 10-year and 7-year fixed loans that qualify as workforce housing.

Since this is the first time we've provided these added pricing benefits for TAH deals that meet the [Green Advantage](#) requirements, we encourage you to look through our terms and reach out to your Relationship Manager with any questions. And did we mention, we also reimburse the cost of the Green Assessment[®] or Green Assessment Plus[®] up to \$4,000 when we acquire the loan?

Home for the Brave

With financing from Freddie Mac Multifamily and Berkadia, one nonprofit is providing homeless veterans with housing — and newfound hope.

[See how and watch our new videos.](#)



Guide Update

We've updated the *Freddie Mac Multifamily Seller/Service Guide*.

Please see the [Guide Bulletin](#) for the changes.

Rental Market Update

The Multifamily [Apartment Investment Market Index](#)[®] showed gains nationally and in nearly every market in this year's first quarter. Check out the 12 new metro markets we've added to the tool. Read the [press release](#).

Streamlining Loans Up to \$20 Million

It's now easier for you to execute [mid-sized loans up to \\$20 million](#) — by using SPE light provisions and streamlined third-party reports for **cash preservation loans**. And don't forget, we still provide a free 0.25 bps buyup on fixed-rate loans up to \$15 million.

Meet Our All-Star Team

Missing baseball? We are too. So, we've got a new baseball series to help you get to know us better, starting with our new retail co-head Peter Lillestolen.



Peter Lillestolen

HOMETOWN
Reston, VA

COLLEGE TEAM
JMU

FAVE PASTIMES
Fishing & boating

BIG BREAK
Joined the Capital Markets Pricing Team out of college in 2006

MOST MEMORABLE PLAY 2020
Helping work on NYCHA Mega Bundle to preserve public housing for 6,300 residents

GAME-WINNING PITCH
Our Index Locks & spread holds in volatile times = a GAME CHANGER!

WALK UP SONG
Beer Never Broke My Heart – Luke Combs

CURVEBALL
Seeing recent market volatility impact our credit spreads & loan pricing — all the while working to maintain liquidity to support affordable housing

TAH Retail Co-Head
8 years with Freddie Mac Multifamily
1 year with TAH • 7 with Capital Markets

Freddie Mac
MULTIFAMILY

Rate-Lock Desk Closure

In observance of Independence Day, the rate-lock desk will observe this schedule:

- Thursday, July 2 — **early close** at 1:30 p.m. ET (For deals >\$100 million, early close at 12 p.m. ET)
- Friday, July 3 — **closed**

If you have any questions or concerns, please contact your Freddie Mac Multifamily representative.

