

# **Student Housing**

Student Housing is generally defined as a multifamily property with a significant student tenant concentration. Freddie Mac identifies Student Housing as (i) purpose-built properties that cater specifically to undergraduate and/or graduate students or (ii) conventional properties with more than 50% undergraduate and/or graduate students that make up the tenant population.

## **Historical Student Housing Loan Purchase Volume**

Since 2010, Freddie Mac has purchased 1,046 Student Housing Loans totaling over \$21 billion.

Rate Type	Q1 2025 (\$million)	2024 (\$million)	2023 (\$million)	2022 (\$million)	2021 (\$million)	2020 (\$million)	2019 (\$million)	2018 (\$million)
Fixed Rate	\$193	\$1,471	\$940	\$460	\$108	\$363	\$1,116	\$1,584
Floating Rate	\$84	\$279	\$252	\$1,121	\$185	\$530	\$499	\$920
Total	\$277	\$1,750	\$1,192	\$1,581	\$293	\$893	\$1,615	\$2,504

### Securitized Student Housing Loan Issuance Volume



### Securitized Student Housing Loan Concentration by State





#### **General Credit and Underwriting Guidelines**

Most of our Student Housing business is located at larger schools with enrollment of 15,000+ students. Freddie Mac focuses on sponsors with student housing experience and a demonstrated track record. When we underwrite new student loans, we prioritize (i) enrollment trends, (ii) incoming new supply and (iii) assets located close to campus (less than 2 miles).

Eligible Property Types	<ul> <li>Focused on colleges/universities with increasing enrollment trends</li> <li>Stabilized garden, midrise and high-rise apartment properties that are greater than 50% occupied by student tenants</li> <li>Property is located less than 2 miles from college/university or on a public transportation route</li> </ul>		
Ineligible Property Types	<ul> <li>Cooperative Housing</li> <li>Single-purpose, residence-hall type facilities with meal plans and/or common bathrooms, such as dormitories</li> </ul>		
Loan Terms	• 5-10 years (up to 30 years for fixed-rate loans if loan is not purchased for securitization)		
Prepayment Protection	<ul> <li>Fixed rate: typically structured as defeasance loans but can also be yield maintenance</li> <li>Floating rate: typically structured as step-down prepayments</li> </ul>		
Replacement Reserves	<ul> <li>Require a minimum of \$300/unit or \$150/bed in replacement reserves to account for the wear and tear that Student Housing properties experience</li> </ul>		
Parental Lease Guaranty	<ul> <li>Parental guarantees are required on leases unless the risk is mitigated by an alternative method that ensures a sustainable cash flow for the property</li> </ul>		
Permitted Lease Term	<ul> <li>A 12-month lease is required</li> <li>A property with leases less than 12 months is acceptable if: <ol> <li>Debt-service coverage ratio (DSCR) requirements were met for the previous two leasing cycles, and</li> <li>no more than 80% of summer income is underwritten as other income</li> </ol> </li> </ul>		
Pre-Leasing Reserve Requirement	<ul> <li>A 3-month debt service reserve is required for any loan with a Letter of Commitment issued between January 1 and the start of the next school year. The reserve may be waived if any of the following conditions are met:         <ol> <li>At underwriting, the property's pre-leasing has reached stabilized underwritten occupancy</li> <li>The loan is a refinance on a property with at least two cycles of stable occupancy consistent with underwritten occupancy and pre-leasing is consistent with prior year</li> <li>Loan-to-Value (LTV) ratio/DSCR are 0.05x inside of policy requirement after all</li> </ol> </li> </ul>		
	adjustments have been applied and preleasing is consistent with market or prior year stabilized level		

## **General LTV Ratio and Amortizing DSCR**

Student Housing Loans have an initial credit adjustment increase of 0.05x to the DSCR in comparison with our conventional multifamily loans, which means they generally start at a minimum 1.30x DSCR.

Student Housing Loan Base Maximum	Fixed-Rate LTV/DSCR and Floating-Rate LTV/DSCR			
LTV and Minimum DSCR	Amortizing	Partial-Term Interest Only	Full-Term Interest Only	
Acquisitions and Refinances				
≥ 5-Year and < 7-Year Term	75% / 1.30x	75% / 1.30x	65% / 1.40x	
≥ 7-Year Term	80% / 1.30x	80% / 1.30x	70% / 1.40x	



## **Student Housing Performance**

Throughout the history of the K-Deal<sup>®</sup> program, eight Student Housing Loans have resulted in realized losses, totaling \$31.3 million and approximately 35 bps of current outstanding student housing unpaid principal balance (UPB). The historical weighted average loss severity is 33.5%.

- Five Student Housing Loans are in special servicing (\$121 million),
- Less than 1% by loan count are 90+ days delinquent representing 0.7% of total outstanding UPB
- \$9.5 billion (556 loans) have paid off and \$2.8 billion (190 loans) have defeased. The outstanding UPB is \$8.9 billion (357 loans)

Rate Type	Loan Count	Outstanding UPB (\$millions)	Number of Delinquent Loans ≥60 Days	UPB of Delinquent Loans ≥60 Days (\$millions)	Number of Loans on the Watchlist	UPB of Loans on the Watchlist (\$million)
Fixed Rate	306	\$6,884	5	\$88	54	\$1,060
Securitized	272	\$5,982	4	\$63	49	\$980
Portfolio	34	\$902	1	\$25	5	\$80
Floating Rate	51	\$1,973	1	\$23	17	\$748
Securitized	46	\$1,803	1	\$23	14	\$645
Portfolio	5	\$170	0	\$0	3	\$103
Total	357	\$8,857	6	\$111	71	\$1,808

#### **Student Housing Realized Losses by Loan Purchase Year**



<sup>1</sup> Represents the number of loans with realized losses

#### **Additional Resources**

Multifamily Issuance Calendar - <u>https://mf.freddiemac.com/docs/mf\_issuance\_calendar.pdf</u> K-Deal Investor Presentation - <u>https://mf.freddiemac.com/docs/kdeal\_investor\_presentation.pdf</u> K-Deal Performance Data Presentation - <u>https://mf.freddiemac.com/docs/k\_deal\_performance\_presentation.pdf</u> For additional information, please contact: <u>MF\_CM\_InvestorRelations@freddiemac.com</u> or visit our website at <u>mf.freddiemac.com</u>

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