

Small Balance Loan Prepayments

As of December 2022

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- This report presents a summary of Freddie Mac Multifamily Small Balance Loan (SBL or SB) voluntary prepayment activity over the past 12 months ending December 2022 (January 2022 through December 2022).
- We summarize prepayment speeds in aggregate and by product type, vintage, prepayment type, prepayment phase and FRESB deal.
- The 12-month average constant prepayment rate (CPR) is 16.4% as of December 2022 — down only slightly but mostly flat from the June 2022 CPR of 16.8%.
- Based on historical performance to date, we find that prepayment speeds increase with loan seasoning and declining prepayment premiums. As loans season and a growing population of loans move into periods with lower prepayment premiums, we expect prepayment activity to pick up. However, higher interest rates are slowing prepayment activity and may continue going forward.
- The focus of this report is on voluntary prepayments. There
 have been very few defaults in the SBL program only
 \$42.0 million (11 basis points) in aggregate losses on a total
 securitized balance of \$39.5 billion in the program's history
 from October 2014 through December 2022.
- See our <u>SB-Deal® Investor Presentation</u> for background information on the program's history, mortgage products, the Freddie Mac Optigo® network and FRESB bond structure.



Freddie Mac Multifamily formally added the SBL line of business to its lending platform in October 2014. This program targets loans between \$1 million and \$7.5 million and offers prepayment flexibility to borrowers.

Through December 2022¹, Freddie Mac has funded and securitized nearly 14,800 SB loans totaling nearly \$40 billion of original unpaid principal balance (UPB), of which approximately \$13 billion have prepaid.

Prepayment Options Background

SB loan products include both hybrid ARMs and fixed-rate products across multiple loan terms, all with an array of prepayment options. SB loans generally offer more prepayment flexibility than our conventional loans, where the standard K-Deal® fixed-rate loan has a lockout period followed by defeasance or yield maintenance.

Exhibit 1 shows the mix of SBL products and available prepayment types, along with the percentage of total origination volume across product types and prepayment options since the inception of the SBL program in 2014. The 5-year hybrid and 10-year fixed-rate products make up 65% of our business. The most popular prepayment option is yield maintenance, particularly for 10-year fixed-rate loans. These loans make up 47% of total business. The second most popular prepayment option starts with a 5% prepayment premium and then steps down, or declines, over the term of the loan — Option 1.

Exhibit 1: Loan Products & Available Prepayment Options

| | | Hybrids | | | Total % Business | | |
|---------------------|------------------------|------------------------|------------------------|----------|---------------------|--------------|------|
| Option | 5H | 7H | 10H | 5F | 7F | 10F | |
| 1 | 54321, 1% | 5544321, 1% | 5544332211, 1% | 54321 | 5544321 | 5544332211 | 41% |
| 2 | 321(3), 1% | 3(2)2(2)1(3), 1% | 3(3)2(3)1(4), 1% | 321(3) | 3(2)2(2)1(3) | 3(3)2(3)1(4) | 7% |
| 3 | (YM or 1%) + 1%, 1% | (YM or 1%) + 1%, 1% | (YM or 1%) + 1%, 1% | YM or 1% | YM or 1% | YM or 1% | 47% |
| 4 | 310(3), 0% | N/A | N/A | 310(3) | N/A | N/A | 5% |
| Total % Business | 33% | 8% | 14% | 6% | 8% | 32% | 100% |

Source: Freddie Mac. We frequently use shorthand above to define the products; for example, we refer to the 5-year Hybrid as "5H" and the 10-year Fixed Balloon as "10F." Option 3 refers to Yield Maintenance (YM) but includes legacy YM or 1%, +1%, 1% loans. See the SBL Product page for more details. May not sum to 100% due to rounding.

The Freddie Mac SBL program offers borrowers prepayment options along with a number of different products.

¹ All data points in this report are as of December 2022 unless otherwise stated. This analysis excludes third-party seasoned loans not typical of the program.



The share of borrowers choosing yield maintenance remains high, especially in our 7- and 10-year products, as shown below in Exhibit 2. We see a dip in the share electing for yield maintenance in 2020 and 2021, but a rebound in 2022 especially among the long-term vintages.

Exhibit 2: Percentage of Active Loans with Yield Maintenance by Vintage and Product Type





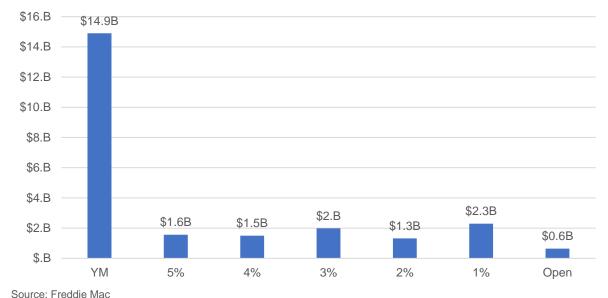
Source: Freddie Mac

Several factors drive prepayment behavior, including an incentive to prepay when interest rates fall or when property values rise. However, the existence of a prepayment premium can mitigate both of those factors. Currently, most of our outstanding loans are still subject to prepayment premiums, primarily in the form of either yield maintenance or a fixed percentage prepayment premium, as shown in Exhibit 3.



Exhibit 3: Outstanding Loan Balance by Prepayment Phase

Loans with yield maintenance options saw the lowest CPR compared with loans with stepdown prepay options.



Prepayment Speeds by Loan Characteristics

For the 12 months ending in December 2022, the number of loans that prepaid decreased 2% in comparison with the June 2022 report. Over the 12 months ending December 2022, 1,739 loans prepaid. The total number of loans that have prepaid since the program's inception is just under 4,900. Exhibit 4 is a summary of the payoffs across different prepayment options (shown in Exhibit 1), prepayment phase, vintage and product type during the 12-month period ending in December 2022. The population of loans with the most flexible prepayment terms (1% or open) decreased 7%, from approximately \$2.5 billion in June 2022 to approximately \$2.3 billion in December 2022, and overall constitutes approximately 9% of outstanding UPB.

Exhibit 4: Payoff Summary by Loan Count in the Past 12 Months

| Prepayment Option | 1 | 2 | 3 | 4 | | | | Total |
|-------------------|------|------|------|------|------|------|------|-------|
| | 895 | 106 | 629 | 109 | | | | 1,739 |
| Prepayment Phase | YM | 5% | 4% | 3% | 2% | 1% | Open | |
| | 500 | 51 | 167 | 179 | 217 | 523 | 102 | 1,739 |
| Vintage | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | |
| | 1 | 83 | 160 | 556 | 404 | 300 | 165 | 1,739 |
| Product | 5H | 7H | 10H | 5F | 7F | 10F | | |
| | 793 | 97 | 173 | 72 | 107 | 497 | | 1,739 |

Source: Freddie Mac

² For additional details on prepays since inception of the SBL line of business, please see the <u>May 2019</u>, the <u>November 2019</u>, <u>November 2020</u>, <u>October 2021</u>, <u>May 2022</u> and <u>November 2022</u> SBL Prepay Reports. For additional details around FRESB loan payoffs, please reference our <u>SB-Deal Performance Presentation</u>.



The 12-month average CPR is 16.4% as of December 2022, down only slightly from 16.8% in the June 2022 report. Interest rates were relatively low to start 2022 but increased quickly, while property values grew for much of year before flattening and then declining toward the end of year. The rising interest rates and flattening property price growth led to slowdown in borrower prepayment activity during the second half of 2022. In Exhibit 5, we see a significant slowdown in CPRs starting in October through December 2022 given higher interest rates and lower property prices.

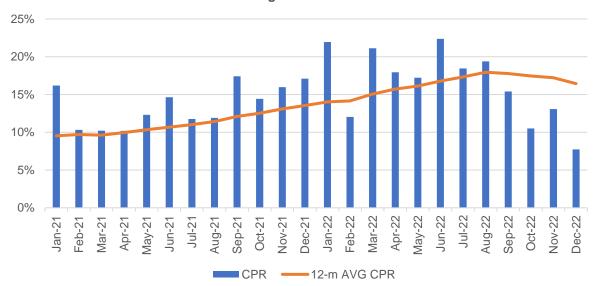


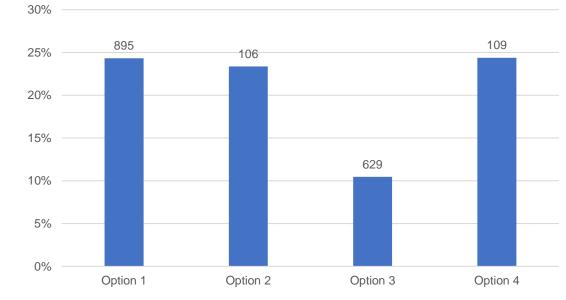
Exhibit 5: Annualized and 12-Month Average CPR

In the following exhibits, we present prepayment speed across various characteristics over the 12 months ending December 2022. We have continued to observe a large number of prepayments utilizing Option 1, at 895 loans of the 1,739 loans that have prepaid. As shown in Exhibit 6, Options 1, 2 and 4 have experienced higher prepayment rates of 23% to 24%, while Option 3 is substantially lower at 10%. This is a similar pattern to what we saw in the last report, with elevated prepayment rates for Options 1, 2 and 4 and a lower rate for Option 3. This difference is due to the greater prepayment flexibility Options 1, 2 and 4 provide compared with yield maintenance in Option 3.



Exhibit 6: CPR by Prepayment Option in the Past 12 Months

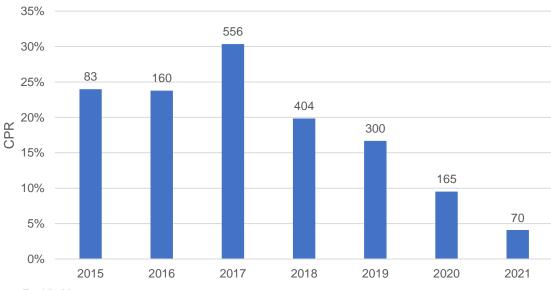
Loan prepayments decreased slightly in 2022, with prepayment Option 1 leading the way, along with loans that originated in 2017-2019.



Source: Freddie Mac

The largest number of loans that have prepaid come from the 2017 through 2019 vintages, as loans in those years have had time to season. The older vintages had lower origination volumes and have already had many loans pay off. Therefore, we do not experience high payoff activity by loan count but see elevated CPR rates in those years. Exhibit 7 shows that loans that originated in 2017 have the highest prepayment speed with a 12-month average CPR of 30%. Generally, the less seasoned a loan, the slower the CPR, with originations from 2021 down to 4%.

Exhibit 7: CPR by Origination Vintage and Payoff Loan Counts in the Past 12 Months



season, the CPR increases.

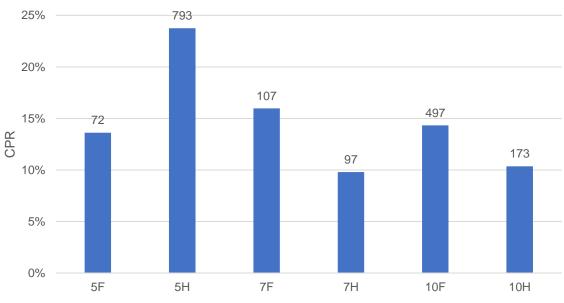
As loans

Source: Freddie Mac



Exhibit 8 below shows that CPRs are fastest for the 5-year hybrid loans with speeds of 24%. By loan count, the greatest number of prepaid loans are among the 5-year hybrid and 10-year fixed-rate products, with 793 and 497 prepays, respectively, as they are the most common loan types chosen by borrowers.

Exhibit 8: CPR by Product Type and Payoff Loan Counts in the Past 12 Months



Source: Freddie Mac

Loans with

longer terms

typically have

more punitive prepayment

structures and

lower CPRs.

A total of 1,930 5-year hybrid loans that were originated prior to November 2017 converted to floating rate by the December 2022 data cut-off of this report, as shown in Exhibit 9. Once converted, the standard prepayment premium is 1% (unless refinanced with Freddie Mac, in which case the prepayment is contractually not due). Of those 1,930 loans, 975 either paid off or were refinanced prior to converting to floating rate, while the remaining 955 converted to floating rate, for an overall conversion rate of 49%. Of those loans that converted to floating rate, 41% or 390 loans paid off after they extended into their floating-rate period.

Exhibit 9: Analysis of 5-Year Hybrid Loan Conversion Rates

| Origination Month | Originated 5H Loans | Loans Paid Off/ Refinanced | Loans Converted | First Interest Adjustment Date | Conversion Rate | Floating Loans as of December 2022 |
|----------------------|------------------------|----------------------------------|--------------------|---|--------------------|--|
| Oct 2014 | 1 | 1 | 0 | | | |
| Nov 2014 | 1 | 1 | 0 | | | |
| Dec 2014 | 6 | 1 | 5 | Jan 2020 | 63% | 4 |
| Jan 2015 | 5 | 5 | 0 | Feb 2020 | 38% | |
| Feb 2015 | 9 | 6 | 3 | Mar 2020 | 36% | 0 |
| Mar 2015 | 14 | 10 | 4 | Apr 2020 | 33% | 3 |
| Apr 2015 | 9 | 5 | 4 | May 2020 | 36% | 1 |



| May 2015 | 9 | 6 | 3 | Jun 2020 | 35% | 1 |
|----------|------|-----|-----|----------|-----|-----|
| Jun 2015 | 28 | 14 | 14 | Jul 2020 | 40% | 5 |
| Jul 2015 | 31 | 14 | 17 | Aug 2020 | 44% | 6 |
| Aug 2015 | 50 | 18 | 32 | Sep 2020 | 50% | 16 |
| Sep 2015 | 68 | 32 | 36 | Oct 2020 | 51% | 21 |
| Oct 2015 | 50 | 26 | 24 | Nov 2020 | 51% | 8 |
| Nov 2015 | 42 | 18 | 24 | Dec 2020 | 51% | 9 |
| Dec 2015 | 71 | 34 | 37 | Jan 2021 | 52% | 17 |
| Jan 2016 | 53 | 26 | 27 | Feb 2021 | 51% | 11 |
| Feb 2016 | 56 | 27 | 29 | Mar 2021 | 51% | 12 |
| Mar 2016 | 70 | 42 | 28 | Apr 2021 | 50% | 7 |
| Apr 2016 | 56 | 31 | 25 | May 2021 | 50% | 12 |
| May 2016 | 53 | 18 | 35 | Jun 2021 | 51% | 24 |
| Jun 2016 | 67 | 40 | 27 | Jul 2021 | 50% | 16 |
| Jul 2016 | 26 | 12 | 14 | Aug 2021 | 50% | 5 |
| Aug 2016 | 28 | 15 | 13 | Sep 2021 | 50% | 10 |
| Sep 2016 | 30 | 18 | 12 | Oct 2021 | 50% | 7 |
| Oct 2016 | 46 | 23 | 23 | Nov 2021 | 50% | 13 |
| Nov2016 | 42 | 22 | 20 | Dec 2021 | 50% | 9 |
| Dec 2016 | 99 | 34 | 65 | Jan 2022 | 51% | 37 |
| Jan 2017 | 80 | 43 | 37 | Feb 2022 | 51% | 14 |
| Feb 2017 | 60 | 28 | 32 | Mar 2022 | 51% | 20 |
| Mar 2017 | 86 | 42 | 44 | Apr 2022 | 51% | 31 |
| Apr 2017 | 45 | 20 | 25 | May 2022 | 51% | 19 |
| May 2017 | 88 | 34 | 54 | Jun 2022 | 52% | 38 |
| Jun 2017 | 96 | 63 | 33 | Jul 2022 | 51% | 24 |
| Jul 2017 | 69 | 38 | 31 | Aug 2022 | 50% | 15 |
| Aug 2017 | 148 | 99 | 49 | Sep 2022 | 49% | 26 |
| Sep 2017 | 103 | 43 | 60 | Oct 2022 | 49% | 55 |
| Oct 2017 | 57 | 28 | 29 | Nov 2022 | 49% | 29 |
| Nov 2017 | 78 | 38 | 40 | Dec 2022 | 49% | 40 |
| Total | 1930 | 975 | 955 | | 49% | 565 |

Source: Freddie Mac

As of May 2022, 7-year hybrid loans that were originated starting in November of 2014 started converting to floating rate. A total of 10 loans converted to floating rate as of December 2022, shown in Exhibit 10. Once converted, the standard prepayment premium is 1% (unless refinanced with Freddie Mac, in which case the prepayment is contractually not due). There were 46 total loans that would have been up for conversion, but 36 loans either paid off or were refinanced prior to their conversion date. This puts the overall conversion rate at 22%. Of those 10 loans that converted to floating rate, one loan paid off after their conversion.

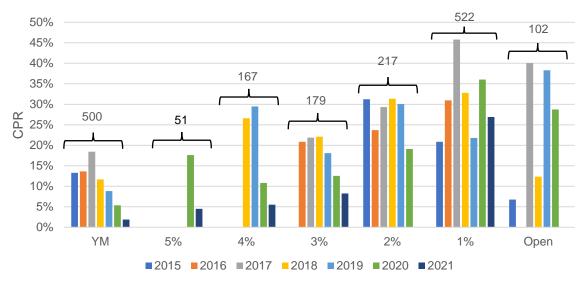


Exhibit 10: Analysis of 7-Year Hybrid Loan Conversion Rates

| Origination Month | Originated 7H Loans | Loans Paid Off/ Refinanced | Loans Converted | First Interest Adjustment Date | Conversion Rate | Floating Loans as of December 2022 |
|----------------------|------------------------|----------------------------------|--------------------|---|--------------------|--|
| Nov 2014 | 1 | 1 | 0 | Dec 2021 | 0% | |
| Dec 2014 | 0 | 0 | 0 | Jan 2022 | 0% | |
| Jan 2015 | 0 | 0 | 0 | Feb 2022 | 0% | |
| Feb 2015 | 1 | 1 | 0 | Mar 2022 | 0% | |
| Mar 2015 | 0 | 0 | 0 | Apr 2022 | 0% | |
| Apr 2015 | 4 | 3 | 1 | May 2022 | 17% | 1 |
| May 2015 | 2 | 2 | 0 | Jun 2022 | 13% | |
| Jun 2015 | 6 | 5 | 1 | Jul 2022 | 14% | 1 |
| Jul 2015 | 13 | 10 | 3 | Aug 2022 | 19% | 2 |
| Aug 2015 | 6 | 3 | 3 | Sep 2022 | 24% | 3 |
| Sep 2015 | 4 | 4 | 0 | Oct 2022 | 22% | |
| Oct 2015 | 6 | 5 | 1 | Nov 2022 | 21% | 1 |
| Nov 2015 | 3 | 2 | 1 | Dec 2022 | 22% | 1 |
| Total | 46 | 36 | 10 | | 22% | 9 |

Historically, as loans season and enter lower prepayment premium periods, we expect loans to prepay more quickly and for CPRs to increase. This is illustrated below in Exhibit 11, where the prepayment speed increases as the seasoning increases and prepayment premium decreases.

Exhibit 11: CPR by Loan Prepayment Phase, Year and Payoff Counts in the Past 12 Months



Source: Freddie Mac

Exhibit 12 shows CPRs and prepayment count by Freddie Mac SB-Deal (see Appendix for additional chart). Because the history is short and SB-Deals are more heterogenous compared with K-Deals, we



observe an uneven, albeit generally downward trending prepayment history over time, but the most seasoned deals are slowing. Some of the unevenness can be attributed to large pools of loans in deals paying off, inflating an individual deal's CPR. However, in general, the longer the deal has been outstanding, the higher the prepayment rate.

Exhibit 12: CPR, Initial UPB and Loan Count of Payoffs by FRESB Deal

| Deal | Initial UPB, | CPR | Paid off Loan count in the past 12 | Deal | Initial UPB, | CPR | Paid off Loan count in the past 12 |
|-------|-----------------|-----|--|-------|-----------------|-----|--|
| | \$M | | months | | \$M | | months |
| SB001 | 121 | 10% | 2 | SB049 | 208 | 19% | 49 |
| SB002 | 42 | 19% | 4 | SB050 | 180 | 16% | 23 |
| SB004 | 71 | 30% | 12 | SB051 | 509 | 21% | 39 |
| SB005 | 66 | 26% | 6 | SB052 | 564 | 18% | 29 |
| SB006 | 73 | 22% | 8 | SB053 | 590 | 16% | 36 |
| SB007 | 40 | 43% | 12 | SB054 | 539 | 25% | 33 |
| SB009 | 155 | 20% | 19 | SB055 | 608 | 22% | 47 |
| SB010 | 60 | 18% | 7 | SB056 | 565 | 20% | 35 |
| SB011 | 55 | 22% | 6 | SB057 | 578 | 14% | 26 |
| SB012 | 67 | 10% | 5 | SB058 | 624 | 17% | 36 |
| SB013 | 160 | 31% | 21 | SB059 | 626 | 21% | 44 |
| SB014 | 115 | 25% | 21 | SB060 | 625 | 27% | 52 |
| SB015 | 117 | 20% | 10 | SB061 | 616 | 21% | 40 |
| SB016 | 154 | 29% | 25 | SB062 | 625 | 10% | 20 |
| SB017 | 165 | 21% | 15 | SB063 | 531 | 18% | 30 |
| SB018 | 58 | 19% | 7 | SB064 | 443 | 19% | 26 |
| SB020 | 118 | 13% | 11 | SB065 | 615 | 20% | 41 |
| SB021 | 37 | 8% | 2 | SB066 | 575 | 21% | 40 |
| SB022 | 94 | 20% | 14 | SB067 | 605 | 15% | 27 |
| SB023 | 123 | 26% | 20 | SB068 | 537 | 13% | 26 |
| SB024 | 107 | 22% | 14 | SB069 | 460 | 16% | 23 |
| SB025 | 106 | 15% | 13 | SB070 | 414 | 11% | 15 |
| SB026 | 84 | 20% | 15 | SB071 | 423 | 16% | 22 |
| SB027 | 93 | 26% | 20 | SB072 | 381 | 12% | 18 |
| SB028 | 151 | 22% | 22 | SB073 | 333 | 16% | 16 |
| SB029 | 100 | 27% | 33 | SB074 | 419 | 9% | 15 |
| SB030 | 132 | 33% | 28 | SB075 | 494 | 4% | 6 |
| SB031 | 98 | 23% | 19 | SB076 | 432 | 3% | 6 |
| SB032 | 144 | 22% | 28 | SB077 | 426 | 8% | 14 |



| Deal | Initial UPB, M \$ | CPR | Paid off Loan count in the past 12 months | Deal | Initial UPB, M \$ | CPR | Paid off Loan count in the past 12 months |
|-------|-------------------------|-----|--|-------|-------------------------|-----|--|
| SB033 | 108 | 32% | 25 | SB078 | 411 | 11% | 17 |
| SB034 | 125 | 29% | 21 | SB079 | 410 | 4% | 5 |
| SB035 | 114 | 27% | 30 | SB080 | 405 | 5% | 10 |
| SB036 | 131 | 24% | 30 | SB081 | 323 | 9% | 16 |
| SB037 | 137 | 13% | 20 | SB082 | 450 | 10% | 16 |
| SB038 | 105 | 21% | 24 | SB083 | 401 | 7% | 11 |
| SB039 | 95 | 29% | 22 | SB084 | 403 | 7% | 12 |
| SB040 | 119 | 16% | 17 | SB085 | 428 | 5% | 7 |
| SB041 | 110 | 27% | 20 | SB086 | 414 | 5% | 9 |
| SB042 | 119 | 17% | 21 | SB087 | 430 | 6% | 6 |
| SB043 | 111 | 17% | 15 | SB088 | 426 | 2% | 5 |
| SB044 | 109 | 16% | 19 | SB089 | 426 | 2% | 3 |
| SB045 | 155 | 32% | 36 | SB090 | 450 | 2% | 3 |
| SB046 | 169 | 12% | 18 | SB092 | 390 | 5% | 3 |
| SB047 | 209 | 18% | 32 | SB093 | 422 | 1% | 1 |
| SB048 | 236 | 21% | 43 | SB099 | 476 | 2% | 1 |

Source: Freddie Mac

Summary

There are many factors that drive prepayment behavior, some of which are idiosyncratic. Typically, as loans season and property values increase, the prepayment rates increase. Additionally, 5- and 7-year hybrid loans started to convert in 2020 and 2022, respectively, which would lead to higher level of prepayments. This is because most prepayments were made on seasoned loans, while recently originated loans are still unable to prepay. However, the higher interest rates and lower property values slowed down prepayment rate activity, which was observed in the last few months of 2022.



Appendix: CPR by FRESB Deal in the Past 12 Months

