

## Q-Deal<sup>SM</sup> Program Handout

Freddie Mac offers best-in-class multifamily securities and innovative credit risk transfer (CRT) products, featuring transparency, consistency and strong performance as a result of our disciplined credit approach, high-quality borrowers and industry-leading Servicing Standard. The addition of the third-party loan securitization (Q-Deal<sup>SM</sup>) line of business to Freddie Mac's lending platform was formally announced in 2014. The inaugural Q Certificate<sup>SM</sup> was issued in November of 2014.

#### **Program Highlights**

Affordable multifamily properties Third party originations by

experienced lenders

Quality sponsorship

All loan collateral re-underwritten by Freddie Mac

General DSCR/LTV: 1.20x/80% (SBL & Rehab) 1.05x/95% (LIHTC)

Flexible loan terms

Call protection

#### **Program Strengths**

Strong Credit

Diversification

Transparency

Freddie Mac Guarantee

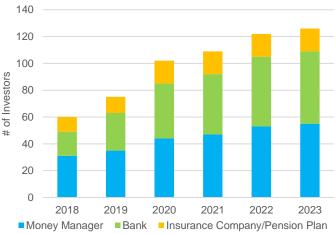
#### **Collateral Types**

Taxable Loans (SBL or 9% LIHTC)

Rehab Loans

Q-Deal unique investor participation has continued to grow since the program inception. Investor participation mainly comprises money managers and banks.

**Q-Deal | Investor Participation** 



133 investors historically, with 13 participating in 2023 Average of 11 different accounts per transaction historically, and 5 per transaction in 2023

Total Issuance as of December 31, 2023 \$8.2 Billion / 24 deals

Minimum loan pool size of at least \$150 million in aggregate UPB

**REMIC** structure

Freddie Mac Guarantee

Select Social Impact Bonds Offerings

Flexible structure

Master Serviced by Freddie Mac

Freddie Mac Multifamily "Q" series is highly mission driven and provides liquidity to small financial institutions (\$10 billion or less in assets), sponsors and originators of affordable taxable collateral.

Credit and underwriting standards for Q-series securitized loans are in line with Freddie Mac Multifamily Conventional line of business.



#### **Q-Deal | Execution Volume & Deal Count**

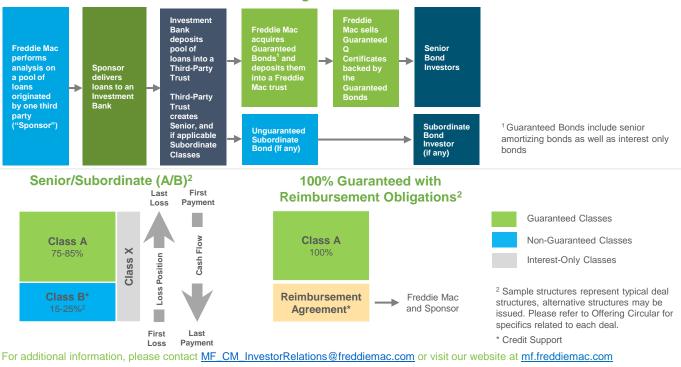


# Historical Q-Deal Transactions (Deals from 2018 to 2023)

The Q-Deal securitizations offer flexible collateral and structural characteristics that makes the program and each transaction unique. Please refer to the Offering Circular for specifics related to each deal.

Deal Name	Sponsor	# of Ioans	Pool Size (\$millions)	Bond Duration	Rate Type	Deal Structure	Collateral Type
<u>Q-008</u>	First Republic Bank	159	\$252	3 year	Floating	100% Gteed	Small Balance Loans
<u>Q-009</u>	MF1 REIT LLC	22	\$563	2 year	Floating	Senior/Sub	Rehab Loan
<u>Q-010</u>	Banc of California	168	\$573	5 year	Hybrid ARMs	100% Gteed	Small Balance Loans
<u>Q-011</u>	First Foundation Bank	189	\$549	5 year	Hybrid ARMs	100% Gteed	Small Balance Loans
<u>Q-012</u>	Citibank, N.A.	114	\$333	Various	Fixed	100% Gteed	Small Balance Loans
<u>Q-013</u>	First Foundation Bank	172	\$553	5 & 7 year	Hybrid ARMs	100% Gteed	Small Balance Loans
<u>Q-014</u>	California Community Reinvestment Corporation	76	\$190	>15 year	Fixed	100% Gteed	LIHTC
<u>Q-015</u>	Merchants Bank of Indiana	15	\$262	2.5 year	Floating	Senior/Sub	LIHTC
<u>Q-016</u>	First Foundation Bank	93	\$419	5 & 7 year	Hybrid ARMs	100% Gteed	Small Balance Loans
<u>Q-017</u>	Merchants Bank of Indiana	14	\$214	7 year	Floating	100% Gteed	Preservation
<u>Q-018</u>	ACRE Credit Partners REIT LLC	11	\$424	2.5 year	Floating	Senior/Sub	Rehab Loan
<u>Q-019</u>	Merchants Bank of Indiana	16	\$284	7 year	Floating	Senior/Sub	Preservation
<u>Q-020</u>	Harbor Group International	8	\$153	3 year	Floating	Senior/Sub	Rehab Loan
<u>Q-021</u>	Arbor Realty SR, Inc	11	\$316	3 year	Floating	Senior/Sub	Rehab Loan
<u>Q-022</u>	NewPoint JV LLC	8	\$199	3 year	Floating	Senior/Sub	Rehab Loan
<u>Q-023</u>	Merchants Bank of Indiana	11	\$304	6 year	Floating	Senior/Sub	Preservation
<u>Q-024</u>	Cedar Rapids Bank and Trust	34	\$135	>12 year	Floating	100% Gteed	LIHTC

### General Q-Deal Structural Diagram



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