



PRODUCT SNAPSHOT

## Lease-Up Loan

### Lock in Low Interest Rates Before Stabilization

In today's market, new properties are in high demand. Borrowers want to take advantage of low interest rates early in the process. Our Lease-Up Loan allows borrowers to lock in a rate and fund a loan before the collateral is fully stabilized.

#### The Freddie Mac Difference

When it comes to multifamily finance, Freddie Mac gets it done. We work closely with our Sellers to tackle complicated transactions, provide certainty of execution and fund quickly. Contact your Freddie Mac Multifamily representative today — we're here to help.

#### Borrowers Who Want to Know More

Contact one of our approved Seller/Service providers at:  
[mf.freddiemac.com/borrowers/](http://mf.freddiemac.com/borrowers/)

- This type of loan is for refinancing or acquiring newly constructed properties
- Fixed- and floating-rate loans are available; interest-only also available during lease-up period
- We support eligible mixed-use properties

Freddie Mac Multifamily  
**Green Advantage**<sup>®</sup>

Our Freddie Mac Multifamily **Green Advantage**<sup>®</sup> initiative rewards Borrowers who improve their properties to save energy or water.



[mf.freddiemac.com/product/](http://mf.freddiemac.com/product/)

## Lease-Up Loan ▶ Conventional, Seniors, Targeted Affordable

	Refinance Lease-Up	Acquisition Lease-Up
<b>Product Description</b>	Refinancing for newly constructed properties	Acquisition financing for newly constructed properties
<b>Eligible Borrowers</b>	Borrowers must have experience with new construction and/or lease-up properties, and generally have strong financial capacity and real estate management expertise with good performance and credit history	
<b>Eligible Property Types</b>	<ul style="list-style-type: none"> <li>Well-constructed properties exhibiting strong lease-up trends in good locations and strong markets</li> <li>Student housing and manufactured housing community transactions are not eligible</li> <li>Stabilization expected within 12 months of closing</li> </ul>	
<b>Loan Types</b>	<ul style="list-style-type: none"> <li>Fixed- and floating-rate loans</li> <li>Interest-only (I/O) available during the lease-up period</li> <li>See the <a href="#">Fixed-Rate Loan</a> and <a href="#">Floating-Rate Loan</a> term sheets for details</li> </ul>	
<b>Maximum Loan-to-Value (LTV) Ratio (as-stabilized)</b>	75% (Conventional and Targeted Affordable) 70% (Seniors Housing with Independent Living and/or Assisted Living)	70% (Conventional and Targeted Affordable) 70% (Seniors Housing with Independent Living and/or Assisted Living)
<b>Minimum Debt Coverage Ratio (DCR)</b>	1.30x (Conventional and Targeted Affordable) 1.35x (Seniors Housing with Independent Living) 1.45x (Seniors Housing with Assisted Living)	1.30x (Conventional and Targeted Affordable) 1.35x (Seniors Housing with Independent Living) 1.45x (Seniors Housing with Assisted Living)
<b>Minimum Cash Equity Requirement</b>	15% (Conventional and Targeted Affordable) 20% (Seniors Housing with Independent Living and/or Assisted Living)	25% (Conventional and Targeted Affordable) 25% (Seniors Housing with Independent Living and/or Assisted Living)

	Refinance Lease-Up	Acquisition Lease-Up
<b>Lease-Up Credit Enhancement</b>	<ul style="list-style-type: none"> <li>A Lease-Up Credit Enhancement is required for all Lease-Up transactions</li> <li>The form of the Lease-Up Credit Enhancement will be determined by Freddie Mac</li> <li>The Lease-Up Credit Enhancement must be at least 5% of the unpaid principal balance (10% if the Lease-Up Credit Enhancement is a guaranty, subject to additional conditions)</li> <li>Release of Lease-Up Credit Enhancement will occur once the property has achieved the required amortizing DCR for 3 months and met other standard conditions as set forth by Freddie Mac</li> <li>If the required DCR is not reached within 12 months, the Lease-Up Credit Enhancement will be used to resize the loan and recast the payments</li> </ul>	
<b>Closing Debt Service Escrow</b>	<ul style="list-style-type: none"> <li>An additional 3-month debt service escrow may be required based on the property's actual operations at underwriting</li> </ul>	
<b>Rate Lock</b>	<ul style="list-style-type: none"> <li>50% occupied</li> <li>60% leased</li> <li>60% or more Certificates of Occupancy issued</li> </ul>	
<b>Closing</b>	<ul style="list-style-type: none"> <li>1.05x DCR</li> <li>65% occupied</li> <li>75% leased</li> <li>100% of Certificates of Occupancy issued (Conventional and Targeted Affordable)</li> <li>90% of Certificates of Occupancy issued (Seniors Housing with Independent Living and/or Assisted Living)</li> <li>Assisted Living properties must have all required licenses authorizing operations</li> </ul>	<ul style="list-style-type: none"> <li>1.0x DCR</li> <li>65% occupied</li> <li>75% leased</li> <li>100% of Certificates of Occupancy issued (Conventional and Targeted Affordable)</li> <li>90% of Certificates of Occupancy issued (Seniors Housing with Independent Living and/or Assisted Living)</li> <li>Assisted Living properties must have all required licenses authorizing operations</li> </ul>

<b>Appraisal Report</b>	The appraisal report must provide the as-is and as-stabilized values for the property
<b>Premier Sponsors and Markets</b>	Except for Seniors Housing, additional flexibility available on a case-by-case basis through an assessment of the sponsor and market as determined by Freddie Mac