

# K-Deal<sup>®</sup> Program Overview

**Investor Presentation** 

as of March 31, 2025



# K-Deal® Program | Key Facts

As of March 31, 2025, we have securitized 27,690 loans totaling \$593.4 billion<sup>1</sup> through the K-Deal Program

Securitization Volume and

Program Growth

#### **Key Features**

- K-Deals are backed by newly acquired mortgages underwritten to Freddie Mac's industry-leading underwriting standards
- Senior and interest-only classes are backed by Freddie Mac Guarantees
- NRSRO Ratings are acquired for our 7- and 10-year fixed-rate A-1, A-2 and X1 classes
- Guaranteed classes are Repo eligible

#### **Benefits**

- Strong performance of K-Deals, which are secured by assets with strong property fundamentals
- Strong credit underwritten to Freddie Mac's portfolio standards, plus the Freddie Mac guarantee
- Call protection associated with the prepayment features of defeasance, yield maintenance or static prepayment premiums
- Liquidity supported by expectations for repeatable and reliable issuance
- Diversification through pooled risk of many assets versus singleasset risk unless otherwise indicated
- Servicing Standard promotes transparency of Freddie Mac's servicing policy and protocols to the securitized servicing parties

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<sup>&</sup>lt;sup>1</sup> Excludes Value-Add (K-I00) Deal in which Freddie Mac is not the mortgage loan seller. K-I01 through K-I06 are excluded K-Deal Program © Freddie Mac Multifamily



## **K-Deal Mortgage Guidelines**

The following are the general guidelines for Freddie Mac's Multifamily mortgage purchases that are intended for K-Deal securitization (subject to certain exceptions)

### Property Type

· Origination requirements are focused on loans secured by occupied, stabilized and completed multifamily properties

Securitization Volume and

Program Growth

Limited amount of seniors housing, student housing, cooperative housing, military housing, manufactured housing communities (MHC) and Section 8
HAP contracts

### Loan Terms

- Mortgages are fixed rate or floating rate
- Various loan terms including but not limited to 5-1, 7- and 10-year terms generally with a maximum amortization of 30 years
- May contain initial interest-only (IO) periods
- Moderate exposure to full-term IO loans
- Full-term IO loans require higher initial amortizing debt service coverage ratio (DSCR) and lower loan-to-value (LTV) ratio
- Floating-rate mortgages are based on 30-day Average SOFR, generally require a third-party SOFR cap and are sized using a fixed rate equivalent
- Loans generally documented on Freddie Mac form loan documents, which may contain transaction-specific modifications

#### **Borrowers**

- Single-purpose entity (SPE) is required for all loans greater than or equal to \$5 million
- · A carve-out guarantor is generally required
- · Entity guarantors are acceptable but may require financial covenants or a material adverse change clause

<sup>&</sup>lt;sup>1</sup>5-year deal offering removed for Seniors Housing

the supplemental will trigger the collection of those escrows on the first mortgage

Securitization Volume and

Program Growth

Investor Resources



# **K-Deal Mortgage Guidelines (continued)**

	• Effective gross income is generally calculated based on trailing three-months actual rent collections or the annualized current rent roll minus a minimum 5% vacancy rate subject to submarket data and actual rent collections
	Operating expenses are generally calculated based on trailing 12 months
	Real estate taxes and insurance are based on actual annual expenses
	<ul> <li>Property values are based on third-party appraisals and internal value confirmation</li> </ul>
<b>Jnderwriting</b>	• Replacement reserves are typically required and are generally equal to the greater of an engineer's recommendation or \$250/unit or \$50/pad for MHCs
naci writing	Tax and insurance escrows are generally required
	<ul> <li>Third-party SOFR caps that expire prior to related mortgage maturity date are required to be replaced. Replacement cap funds are escrowed at 125% of replacement cost and are recalculated on either a semi-annual or annual basis</li> </ul>
	Third-party reports are required (e.g., Phase I ESA, property condition, zoning, etc.)
	<ul> <li>Property condition, Phase I and Zoning reports are required for all loans over \$20 million, and for loans below \$20 million, the property condition and Phase reports may be combined</li> </ul>
	<ul> <li>Maximum LTV of 80%, minimum DSCR of 1.25x (fixed rate) and 1.00x on the max capped interest rate for floating-rate loans</li> </ul>
TV and DSCR	<ul> <li>Shorter loan terms or underperforming markets, and specialty product types typically require adjustments</li> </ul>
	All loans require a maturity risk analysis
	Eligible one year after origination of the first mortgage
	<ul> <li>Purchased by Freddie Mac from original lender under Freddie Mac's supplemental mortgage product</li> </ul>
upplemental inancing	<ul> <li>Lower of 80% LTV or maximum LTV per loan agreement and minimum amortizing DSCR of 1.25x (fixed) or 1.10x (floating, at cap)</li> </ul>
	<ul> <li>Re-underwriting required based on current property performance, an updated appraisal, financials and Freddie Mac's credit policy</li> </ul>
	• Monthly escrows for taxes, insurance and replacement reserves. If the first mortgage allowed for deferral of tax, insurance and replacement reserve escro



# K-Deal Optigo® Lenders

Freddie Mac buys loans from a network of approved Multifamily lenders who have over 150 branches nationwide, substantial experience and established performance records

The Freddie Mac approved Optigo lender network promotes quality originations and a high level of service to borrowers

Securitization Volume and

Program Growth

Our lenders must comply with our standards for both origination and servicing of multifamily loans, which includes meeting minimum financial requirements and undergoing satisfactory annual audits

### **Optigo Conventional Lenders**

Grandbridge Real Estate Capital LLC

Arbor Agency Lending LLC	Greystone Servicing Company LLC	Northmarq Capital, LLC
Basis Investment Group LLC	JLL Real Estate Capital LLC	PGIM Real Estate
Berkadia Commercial Mortgage LLC	JPMorgan Chase Bank, N.A.	PNC Bank, N.A.
BWE	KeyBank, N.A.	Regions Bank
Capital One N.A.	Lument Capital	Walker & Dunlop LLC
CBRE Capital Markets Inc.	M&T Realty Capital Corporation	Wells Fargo Bank, N.A.
CPC Mortgage Company LLC	Newmark	

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NewPoint Real Estate Capital LLC



## **K-Deal Placement Agents**

Academy Securities Inc.

Bancroft Capital LLC

Barclays Capital Inc.

BMO Capital Markets Corp.

BofA Securities Inc.

**Brean Capital LLC** 

Brownstone Investment Group LLC

Cantor Fitzgerald & Co.

CastleOak Securities L.P.

Citigroup Global Markets Inc.

Drexel Hamilton LLC

Goldman Sachs & Co. LLC

J.P. Morgan Securities LLC

Jeffries LLC

Securitization Volume and

Program Growth

Loop Capital Markets LLC

Mischler Financial Group Inc.

Mizuho Securities USA LLC

Morgan Stanley & Co. LLC

Multi-Bank Securities Inc.

NatAlliance Securities LLC

Nomura Securities International Inc.

Oppenheimer & Co. Inc.

Performance Trust Capital Partners LLC

Piper Sandler & Co.

PNC Bank, National Association

Robert W. Baird & Co. Incorporated

Samuel A. Ramirez & Co. Inc.

Santander US Capital Markets LLC

Siebert Williams Shank & Co. LLC

Stern Brothers & Co.

Stifel Nicolaus & Co Inc.

StoneX Financial Inc.

Wells Fargo Securities LLC



## **Servicing Standard – Best-in-Class Service**

### The Freddie Mac Multifamily Servicing Standard aims to ensure best-in-class service through the life of the loan

Securitization Volume and

Program Growth

Freddie Mac's *Multifamily Seller/Servicer Guide* is the foundation of the "Servicing Standard" referred to in each securitization Pooling and Servicing Agreement (PSA)

 The Servicing Standard promotes transparency of Freddie Mac's servicing policies and protocols to the securitized servicing parties

Freddie Mac surveils post-securitization loan servicing activity but is not a credit decision-maker

- Freddie Mac is the named servicing consultant in each PSA standing by to share its credit philosophy if and when needed
  - In connection with such role, Freddie Mac created the Business Guidance Request process (commonly referred to as "What Would Freddie Do") where Freddie Mac will provide a written analysis of such credit philosophy in response to an inquiry by a Master Servicer and/or Sub-Servicer (Primary Servicer)

### **K-Deal Special Servicers**

CW Capital Asset Management LLC

Greystone Special Servicing

KeyBank, N.A.

LNR Partners LLC

Midland Loan Services LLC

Newmark

SitusAMC Special Servicing and Distressed Asset Management

Torchlight Loan Services

Trimont LLC

#### **K-Deal Master Servicers**

KeyBank, N.A.

Midland Loan Services LLC

Wells Fargo Bank, N.A.

Freddie Mac

#### K-Deal Trustee / Certificate Administrator

Citibank, N.A.

Computershare Trust Company, N.A.

Deutsche Bank Trust Company

Americas

Freddie Mac

U.S. Bank Trust Company N.A.

Wells Fargo Bank, N.A.

Wilmington Trust, N.A.

## **Typical Issuance Timeline**

Internal Pool Preparation (4 weeks)

Preliminary Due Diligence (3-5 days)

Full Due Diligence (4 - 5 weeks)

Marketing & Placement (1 - 2 weeks)

Closing & Settlement (1 - 2 weeks)

Surveillance (Ongoing)

Identify pool collateral

- Pool preparation including data tapes, asset summary reports and mortgage files
- Engage rating agencies for preliminary analysis, if applicable
- Prospective subordinate bond investors perform preliminary due diligence

- Subordinate bond investor selected
- Rating agency performs preliminary analysis completed
- Select rating agencies, if applicable

- Perform accounting and legal due diligence
- Trustee and master servicer selected
- Finalize exceptions to representations and warranties
- Subordinate bond investor confirms due diligence completed and pool finalized
- Finalize rating agency levels
- Finalize preliminary offering documents (OCS, IC, OM, PSA, term sheet)

 Placement agent announces transaction

- Respond to investor inquiries
- Launch and price senior and interest-only classes
- Finalize offering documents (OCS, IC, OM, PSA, MLPA)

- · Prepare for closing
- Settlement
- Mortgage files transferred to trustee and master servicer

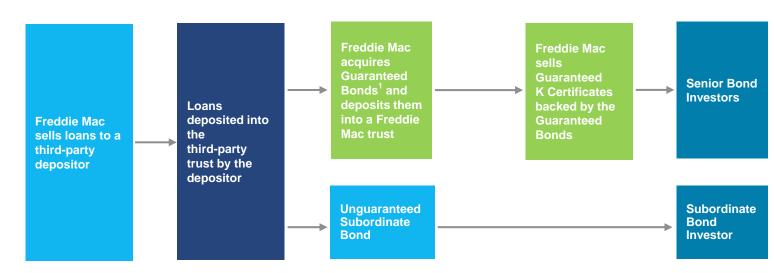
- Guarantor
- Surveillance team monitoring
- Review and clear trustee exception reports



### **Transaction Structure**

### Freddie Mac securitizes loans via the K-Deal program through the following steps

- The loans are sold to a third-party depositor that places the loans into a third-party trust
- Private label securities backed by the loans are issued by the third-party trust
- Freddie Mac purchases and guarantees certain bonds (Guaranteed Bonds<sup>1</sup>) issued by the third-party trust and securitizes these bonds via a Freddie Mac trust
- The resulting Freddie Mac guaranteed structured pass-through certificates (K Certificates®) are publicly offered via placement agents
- The subordinate bond are issued by the third-party trust and are privately offered to investors via placement agents



#### **Relevant Parties/Entities**

**Underlying Mortgage Loan Seller** Freddie Mac

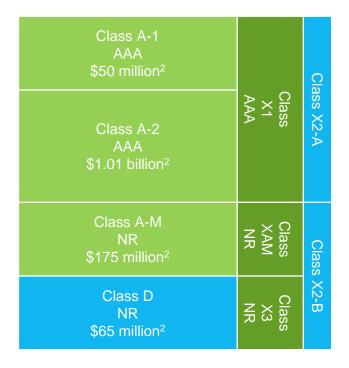
**Underlying Originators** Optigo Lender(s) Underlying Master Servicer Selected by Freddie Mac through bidding process Underlying Special Servicer Selected by subordinate bond investor in consultation with Freddie Mac Underlying Trustee/Certificate Administrator Selected by Freddie Mac through

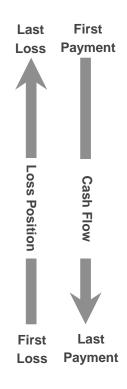
bidding process

<sup>&</sup>lt;sup>1</sup> Guaranteed Bonds include senior amortizing bonds as well as interest-only bonds derived from senior and subordinate P&I bonds



# Sample K-Deal Subordination – Sequential Pay<sup>1</sup>

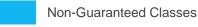




Securitization Volume and

Program Growth

- Sequential pay structure is commonly used for fixed-rate K-Deals
- Principal collected is distributed sequentially, unless the total outstanding principal balance of the class A-M and D certificates is reduced to zero
- In the case of a default to the guaranteed class, the Freddie Mac guarantee will reimburse the A-1, A-2 and A-M class up to the loss reimbursement amount
- Losses on the underlying mortgage loans will be first allocated to the Class D Certificate until the outstanding principal balance has been reduced to zero



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**Guaranteed Senior Classes Guaranteed Interest-Only Classes** 

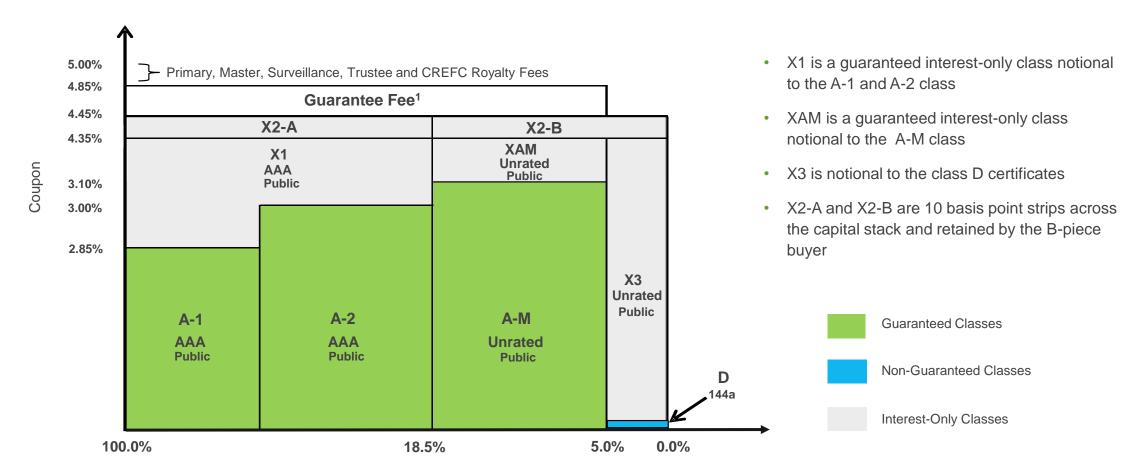
<sup>1</sup> This structure represents a typical rated fixed-rate deal structure; alternative structures may be issued. Please refer to Offering Circular for specifics related to each deal

<sup>&</sup>lt;sup>2</sup> For illustrative purposes only, class sizes do not reflect actual bond offering

# **Sample K-Deal Fixed-Rate Coupon and Subordination**

Securitization and

Structure



<sup>&</sup>lt;sup>1</sup> Guarantee fee is multiplied by the outstanding principal balance of the A-1, A-2 and A-M certificates

Months 52

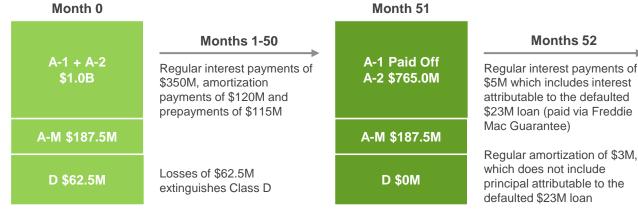


# **Sample Fixed-Rate K-Deal Loss Scenarios**

#### **Scenario**

Example of loan loss in Freddie Mac K-Deal structure.

This loss example illustrates how the underlying certificates would be affected by loan defaults and the Freddie Mac guarantee assuming that the servicer is no longer making principal and interest advances with respect to the defaulted loans. This example is hypothetical and for illustrative purposes only. Class balances, loan balances and other mortgage pool characteristics described in this example do not reflect those of any actual underlying certificates or any actual underlying mortgage pools.



\$15M paydown to Class A-2 resulting from recovery on the \$23M defaulted loan

#### Month 53

A-1 Paid Off Regular interest payments of A-2 \$747.0M \$5M which includes interest attributable to the defaulted \$23M Ioan (paid via Freddie

A-M \$179.5M

D \$0M

With no Class D to absorb losses. Class A-M is written down by the full amount of the \$8M loss (which is reimbursed by the Freddie Mac Guarantee)

### **Assumptions**

- Pool Size: \$1.25 billion
- Losses occur during the first 50 months resulting in Class D being written down to zero
- \$23 million loan defaults in month 51 (prior to loan maturity)
- Loan sold for \$15 million in month 53, \$8 million loss in month 53

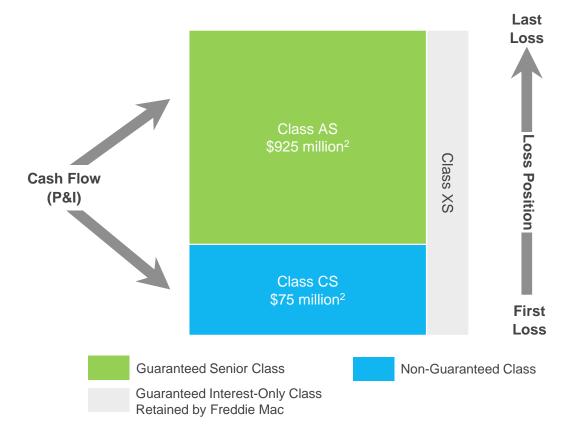
K-Deal Program © Freddie Mac Multifamily

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# Sample K-Deal Subordination – Pro Rata Pay<sup>1</sup>

Securitization and

Structure



- Pro rata structure is commonly used for floating-rate K-Deals
- Principal collected is distributed pro rata, unless a Waterfall Trigger Event has occurred and is continuing
- A "Waterfall Trigger Event" occurs when (i) the number of non-specially serviced loans remaining in the pool falls below the designated threshold as defined in the securitization documents or (ii) the total outstanding principal balance of the non-specially serviced loans is less than a predetermined percentage of the initial total pool balance
- Losses on the underlying mortgage loans will be first allocated to the Class CS Certificate until the outstanding principal balance has been reduced to zero

<sup>&</sup>lt;sup>1</sup> This structure represents a typical floating-rate deal structure; alternative structures may be issued. Please refer to Offering Circular for specifics related to each deal

<sup>&</sup>lt;sup>2</sup> For illustrative purposes only, class sizes do not reflect actual bond offering

**Program Overview** 

## Sample K-Deal Floating-Rate Coupon and Subordination

Freddie Mac Multifamily began offering SOFR bonds (Class AS) collateralized by LIBOR-based loans with KF73 in December 2019. Our current SOFR-SOFR bond offerings follow the floating-rate bond structure in the diagram below



- Distribution of interest will be made first to the Class AS and XS. certificates concurrently on a pro rata basis
- The Class XS Certificates (i) receive interest-only payments indexed to SOFR and notional to Classes AS and CS, and (ii) are entitled to Static **Prepayment Premiums**
- Interest will be calculated based upon the published 30-day SOFR average<sup>1</sup>
- Bonds are not rated

K-Deal Performance

<sup>&</sup>lt;sup>1</sup> SOFR averages are published at approximately 2:30 p.m. (New York time) on the New York Federal Reserve Bank's website

<sup>&</sup>lt;sup>2</sup> For illustrative purposes only, class sizes do not reflect actual bond offering

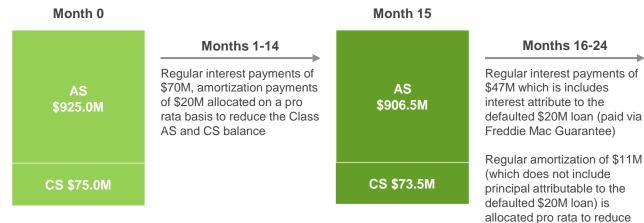
the Class AS and CS balance

## **Sample Floating-Rate K-Deal Loss Scenarios**

#### **Scenario**

Example of loan loss in Freddie Mac K-Deal structure

This loss example illustrates how the underlying certificates would be affected by loan defaults and the Freddie Mac guarantee assuming that the master servicer is no longer making principal and interest advances with respect to the defaulted loans. This example is hypothetical and for illustrative purposes only. Class balances, loan balances and other mortgage pool characteristics described in this example do not reflect those of any actual underlying certificates or any actual underlying mortgage pools.



\$13M paydown to Class AS resulting from recovery on the \$2M defaulted loan

#### Month 25

AS \$883.3M

CS \$65.7M

\$7M loss on Class CS resulting from the loss on the \$20M defaulted loan

### **Assumptions** •

- Pool Size: \$1.0 billion
- \$20mm loan defaults in month 15 (prior to loan maturity)
- Loan sold for \$13 million in month 25, \$7 million loss in month 25

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### **Call Protection**

The following are the general guidelines for Freddie Mac's Multifamily mortgage call protections in the fixed and floating programs

Securitization Volume and

Program Growth

# Defeasance (fixed-rate loans)

- During the defeasance period, voluntary prepayments are prohibited, but the real estate collateral securing the loan may be replaced with securities
- The securities must generate cash flows sufficient to make the scheduled loan payments as they become due, including payment in full on the maturity date
- The defeasance period is typically preceded by a lockout period during which voluntary prepayments are prohibited
- The defeasance period is typically followed by a window period during which prepayments in full are permitted without any prepayment premium

# Yield Maintenance (fixed-rate loans)

- Prepayments on the loan are subject to a prepayment premium to maintain the yield of the original contract mortgage
- During the yield maintenance period, the premium is the greater of:
  - 1% of the principal being prepaid
  - The amount calculated pursuant to Freddie Mac's standard yield maintenance formula
- Any prepayment made after the yield maintenance period but before the start of the window period will be subject to a 1% prepayment premium on the amount being repaid

# Step Down (floating-rate loans)

- Borrower must pay a prepayment premium of the amounts being prepaid over the life of the loan
- The premium is a fixed percentage that decreases over time. For example, in a 5-4-3-2-1 step-down structure, the premium will equal 5% of the principal being prepaid for a set period, then 4% for the next set period, then 3%, etc.
- When the step-down periods end, there is a window period during which prepayments in full are permitted without any prepayment premium

# **K-Deal Floating Prepayment**

View our <u>Floating- and Fixed-Rate Loan</u>

Payment Report for additional data

### Floating-rate loans offer borrowers more prepayment flexibility

Securitization and

Structure

	Floating-Rate Prepayment Information <sup>1</sup>													
Origination Year	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Original Cut-off Balance (Mil)	\$1,371.11	\$1,540.31	\$5,677.39	\$8,778.70	\$16,731.80	\$19,069.68	\$17,240.54	\$15,095.51	\$21,910.61	\$30,614.42	\$17,863.87	\$11,028.95	\$2,702.58	\$0.00
Original WAC	3.37%	2.96%	2.49%	2.30%	2.94%	3.54%	3.63%	4.74%	2.87%	2.72%	3.74%	6.78%	6.98%	0.00%
Current Balance (Mil)	\$0.00	\$0.00	\$0.00	\$20.74	\$350.75	\$490.07	\$1,676.43	\$4,310.66	\$6,131.50	\$12,041.83	\$13,702.19	\$9,523.42	\$2,651.42	\$0.00
Current WAC	0.00%	0.00%	0.00%	6.74%	7.23%	6.47%	6.12%	6.04%	6.67%	6.51%	6.59%	6.36%	6.27%	0.00%
					K	-Deal Vintage	Percent Prep	aid						
Years Since Securitization	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
<1	4.30%	0.00%	0.89%	0.26%	2.10%	0.44%	0.75%	0.30%	2.10%	3.43%	0.93%	0.40%	1.89%	0.00%
2	30.79%	34.66%	15.39%	20.07%	25.44%	24.56%	23.74%	8.96%	20.29%	23.97%	9.86%	11.42%	0.00%	
3	30.78%	37.73%	36.98%	25.54%	31.68%	27.91%	21.31%	28.96%	29.17%	18.56%	10.70%	1.80%		
4	15.93%	14.10%	22.69%	29.31%	22.86%	16.25%	20.09%	17.27%	13.54%	13.53%	1.73%			
5	12.41%	6.48%	14.28%	13.73%	5.45%	12.84%	14.81%	6.85%	6.17%	1.04%				
6	3.75%	5.34%	4.50%	4.65%	7.06%	10.08%	2.92%	8.04%	0.61%					
7	0.62%	0.00%	1.77%	4.15%	2.04%	1.17%	5.81%	0.59%						
8	1.43%	1.69%	3.51%	1.21%	1.11%	4.12%	0.53%							
9	0.00%	0.00%	0.00%	0.00%	0.06%	0.00%								
10	0.00%	0.00%	0.00%	0.78%	0.00%									
11	0.00%	0.00%	0.00%	0.00%										
12	0.00%	0.00%	0.00%											
13	0.00%	0.00%												
14	0.00%													



# K-Deal Program | Community Reinvestment Act (CRA)<sup>1</sup>

### Since 2017, we have allocated \$30.8 billion of K-Deal investments to investors seeking to meet their CRA needs

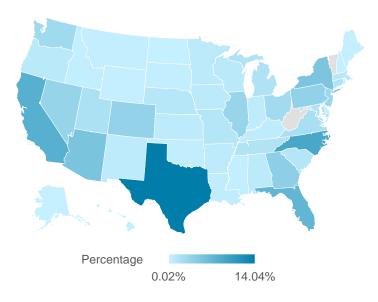
Securitization Volume and

Program Growth



- \$30.8 billion has been allocated since 2017 with \$2.9 billion allocated in 2024
- 2.6 million low-income units (≤ 80% of area median income, AMI) and 0.6 million very low-income units (≤ 50% of AMI) have been securitized in the K-Deal program since 2017

#### % of Total CRA Credit Allocated



- Our nationwide lending footprint provides investors the opportunity to meet their CRA needs with investments in properties across all 50 states
- Investors have sought CRA credit in 48 states plus the District of Columbia and Puerto Rico

<sup>&</sup>lt;sup>1</sup> Freddie Mac makes no representation that the underlying mortgage assets will qualify as CRA eligible or will be accepted by any regulatory or governmental agency for CRA credit. Freddie Mac CRA side letters are only available to investors at new issue. As of December 31, 2024

# **K-Deal Volume by Deal Type**

Deal Type	Descriptor	Description	# of Deals	tal UPB billion)
Total UPB			606	\$ 596.5
10-Year	K-000	Series for fixed loans with various terms, mostly 10-year terms	167	\$ 220.2
Floating Rate	K-F00	Series for loans with floating rates of various terms	165	\$ 170.1
7-Year	K-700	Series for fixed loans with 7-year terms	60	\$ 69.4
Single Sponsor	K-ABC	Series for Single-Sponsor loans, sometimes single asset	31	\$ 29.3
5-Year	K-500	Series for fixed loans with 5-year terms	37	\$ 26.5
+10-Year	K-1500	Series for fixed loans with greater than 10 years	22	\$ 17.7
Supplemental	K-J00	Series for supplemental loans	52	\$ 15.0
Seniors Housing	K-S00	Series for loans backed by multifamily mortgages on senior properties	15	\$ 11.1
Workforce	K-W00	Series for workforce housing loans	10	\$ 6.1
Callable	K-C00	Series for loans with non-standard prepay terms	7	\$ 5.1
Value-Add <sup>1</sup>	K-100	Series for value-add loans	9	\$ 5.0
Large Loan	K-L00	Series for large loans	6	\$ 4.7
Green	K-G00	Series for Green Up® loans	9	\$ 4.7
No-Subordination	K-P00	Series for portfolio loans, with no subordinate piece	5	\$ 4.3
Seasoned	K-X00	Series for seasoned loans	4	\$ 2.5
Sustainability	K-SG00	Series for loans selected in accordance to the Sustainability Bond Framework	4	\$ 2.5
Lease Up	K-LU0	Series for lease up loans	3	\$ 2.3

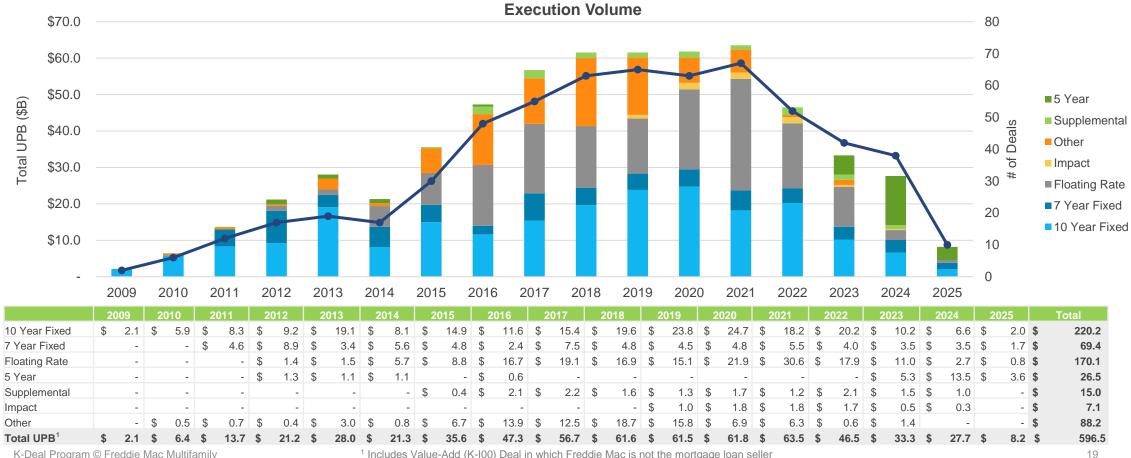
**Securitization Volume and** 

**Program Growth** 

<sup>&</sup>lt;sup>1</sup> Includes Value-Add (K-I00) Deals in which Freddie Mac is not the mortgage loan seller

### K-Deal Securitization Volume

### Freddie Mac remains dedicated to our mission, providing liquidity to the market through our consistent issuance

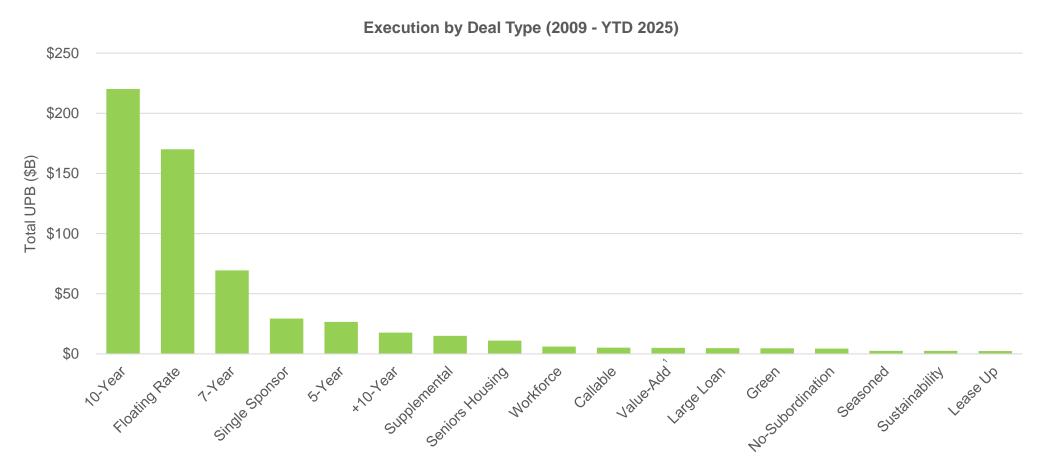


K-Deal Performance

Recent Transaction

Highlights

# **K-Deal Securitization Volume (Continued)**



**Securitization Volume and** 

**Program Growth** 

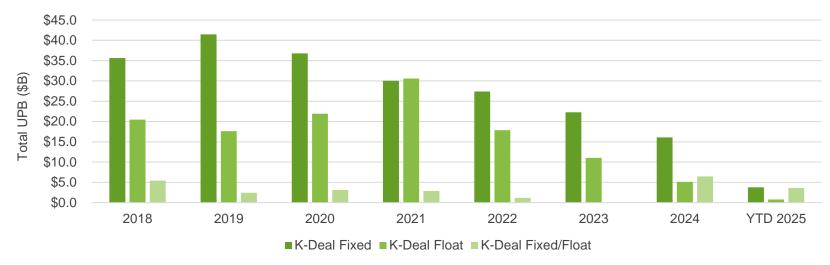
<sup>&</sup>lt;sup>1</sup> Includes Value-Add (K-I00) deal type in which Freddie Mac is not the mortgage loan seller

**Securitization Volume and** 

**Program Growth** 

## **Securitized Collateral UPB by Rate Type**

Below is a breakout of fixed- and floating-rate K-Deal collateral unpaid principal balance (UPB) that has been securitized since 2018 – YTD 2025



Year	2018	2019	2020	2021	2022	2023	2024	YTD 2025
K-Deal Fixed	\$35.7	\$41.5	\$36.8	\$30.1	\$27.4	\$22.3	\$16.1	\$3.8
K-Deal Float	\$20.5	\$17.6	\$21.9	\$30.6	\$17.9	\$11.0	\$5.1	\$0.8
K-Deal Fixed/Float	\$5.4	\$2.4	\$3.1	\$2.9	\$1.2	\$0.0	\$6.5	\$3.6
Total	\$61.6	\$61.5	\$61.8	\$63.5	\$46.5	\$33.3	\$27.7	\$8.2

Program Overview

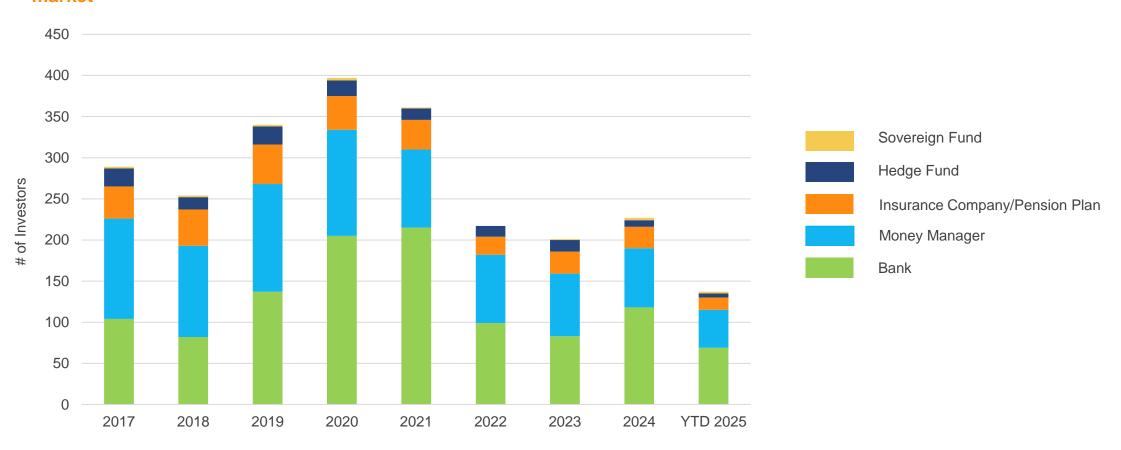
Program Overview

## **Historical Investor Participation**

Investor participation in the K-Deal program remains active as our consistent issuance provides ample liquidity to the market

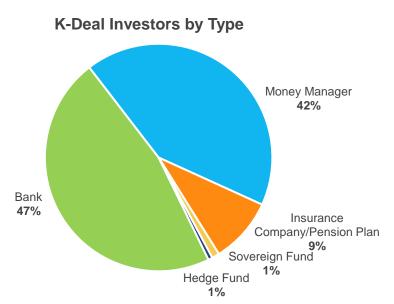
**Securitization Volume and** 

**Program Growth** 



**Securitization Volume and Program Growth** 

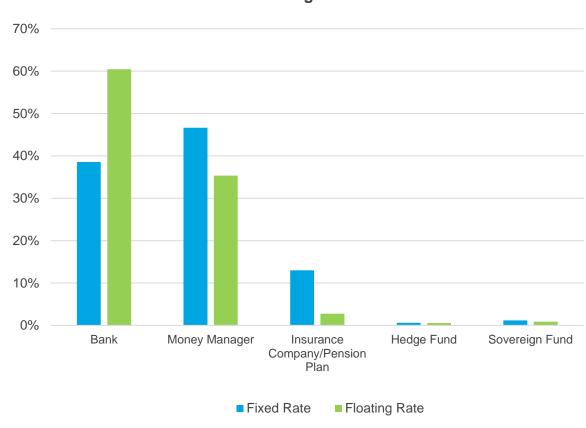
# **Historical Investor Types**<sup>1</sup>



Since the K-Deal program's inception in 2009, the investor base has grown significantly:

- 850 investors historically, with 117 participating in YTD 2025
- Average of 21 different accounts per transaction historically, with 25 per transaction in YTD 2025
- 64 subordinate investors historically, with six participating in YTD 2025
  - <sup>1</sup> Data reflects senior bond allocations for all deals closed in the life of the program. Data as of March 31, 2025 K-Deal Program © Freddie Mac Multifamily

### **Fixed- vs Floating-Rate Investors**





### **K-Deal Performance**

# Freddie Mac is an active and consistent issuer of top-quality multifamily securities, featuring transparency and consistency on collateral and deal information

As of March 31, 2025, the K-Deal program has grown to include:

- 600 K-Deal transactions
- \$593.4 billion in combined issuance<sup>1</sup>
- 27,690 loans (original loan counts)
- 99.6% of the K-Deal loans are current
- 132 loans are assigned to special servicing (representing <53 bps of outstanding principal)
- There have been \$76.1 million in total realized losses (representing <3 bps of total issuance)

- 13,820 loans have paid off on or prior to maturity date (46.7% of combined issuance, by loan balance)
- 12.6% of the outstanding loan population (by outstanding principal) is on the servicers' watchlist<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> Does not include Value-Add (K-I00) Deal in which Freddie Mac is not the mortgage loan seller

<sup>&</sup>lt;sup>2</sup> The respective Master Servicers maintain a watchlist for each securitization. Loans are added to and removed from the watchlist in accordance with criteria established by CREFC

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# **K-Deal Snapshot**

Program Overview

# of Deals	Year	Closing Date	# of Loans	Closing Balance (\$ Millions)	Guaranteed Balance (\$ Millions)	Average Loan Cutoff Principal Balance (\$ Millions)	WA Annual Coupon (Fixed)	WA Annual Spread (Floating)	Remaining Loan Term (Months)	Seasoning (Months)	Loan to Value %	Debt Service Coverage Ratio	Loa Balance % Top 10	Acquisition Loans %
2	2009 Deals	2009	108	2,140.00	1,979.50	19.8	5.708	-	115	4	69.0	1.51	54.4	28.8
6	2010 Deals	2010	364	6,443.71	5,693.79	17.7	5.572	-	113	4	69.0	1.38	46.2	24.9
12	2011 Deals	2011	839	13,658.17	11,722.21	16.3	4.919	-	102	5	68.5	1.43	38.7	30.0
17	2012 Deals	2012	1,141	21,203.76	17,922.33	18.6	4.220	3.151	92	6	70.3	1.45	37.3	39.3
19	2013 Deals	2013	1,391	28,036.11	23,696.30	20.2	3.760	2.532	104	6	68.5	1.56	36.3	45.6
17	2014 Deals	2014	1,299	21,324.93	18,262.56	16.4	4.201	2.348	92	5	68.5	1.68	34.4	47.2
30	2015 Deals	2015	1,858	35,621.53	30,552.87	19.2	4.381	2.511	100	7	70.1	1.63	45.7	48.7
48	2016 Deals	2016	2,643	47,289.04	41,553.83	17.9	4.272	2.441	96	7	70.6	1.54	48.6	52.1
55	2017 Deals	2017	2,623	56,721.94	50,079.20	22.7	4.469	2.301	103	6	68.4	1.53	49.6	49.3
63	2018 Deals	2018	2,891	61,572.79	54,310.86	21.1	4.313	1.816	105	4	68.0	1.46	52.0	43.8
65	2019 Deals	2019	2,559	61,541.58	54,099.19	37.8	3.497	2.479	109	4	67.8	1.43	55.3	47.1
63	2020 Deals	2020	2,742	61,814.08	56,465.82	32.7	3.188	2.488	113	4	67.0	1.60	54.5	36.0
67	2021 Deals	2021	2,737	63,540.75	59,491.19	26.8	4.009	2.414	110	3	69.0	1.61	56.4	51.1
52	2022 Deals	2022	2,007	46,465.50	43,138.37	27.3	5.614	2.060	105	2	61.7	1.43	55.1	38.7
42	2023 Deals	2023	1,269	33,316.45	30,644.91	30.6	5.574	2.045	102	3	58.5	1.31	62.6	30.2
38	2024 Deals	2024	1,173	27,660.76	26,233.58	26.5	5.459	1.688	79	3	60.4	1.37	64.3	27.2
10	2025 Deals	3/31/2025	267	8,202.12	7,892.26	32.5	4.849	1.862	80	3	63.6	1.39	68.8	32.1
10	2025 Q1 Deals	3/31/2025	267	8,202.12	7,892.26	32.5	4.849	1.862	80	3	63.6	1.39	68.8	32.1

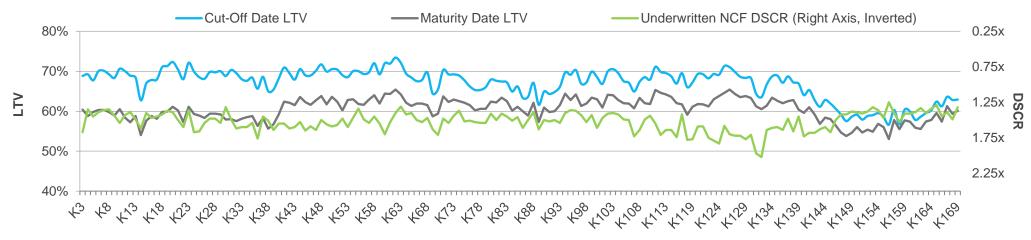
Note: Annual coupon, annual spread, remaining loan term, loan to value %, debt service coverage ratio, and acquisition loan percentage are calculated based on weighted averages



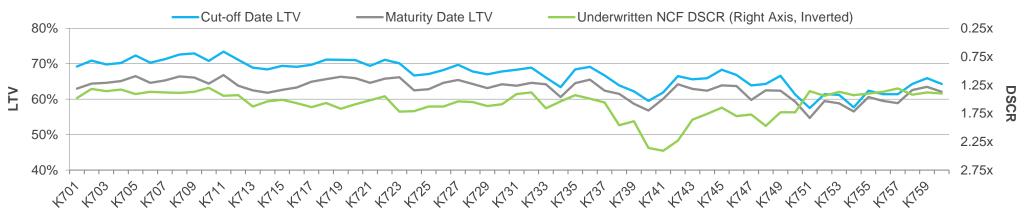
### **Credit Metrics – Fixed-Rate K-Deals**

#### 10-Year Fixed K-Deals

**Program Overview** 



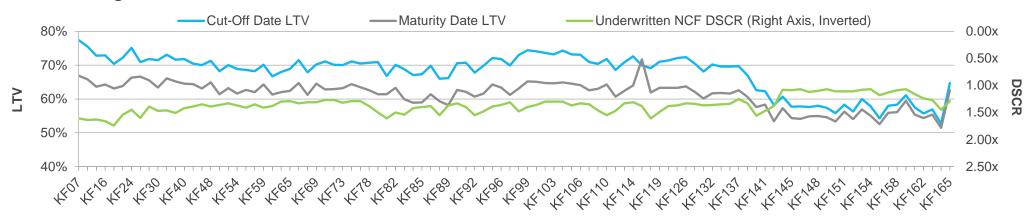
#### 7-Year Fixed K-Deals





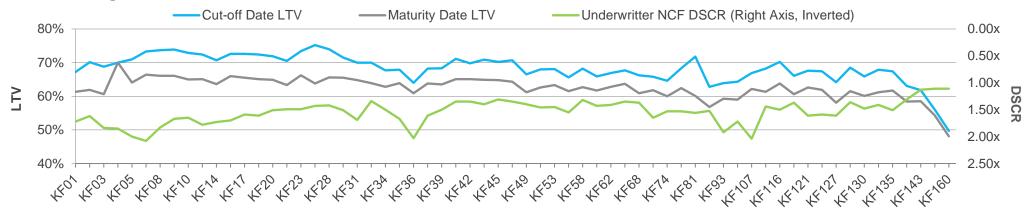


### 10-Year Floating K-Deals



**K-Deal Performance** 

### 7-Year Floating K-Deals



## **Stay up to Date with Our Investor Resources**

Multifamily Issuance Calendar – https://mf.freddiemac.com/docs/mf\_issuance\_calendar.pdf

K-Deal Fully Guaranteed (Rated) Handout – https://mf.freddiemac.com/docs/k-deal-100-guaranteed-rated-handout.pdf

Fixed-Rate Collateral to Fixed and Floating-Rate Bonds – https://mf.freddiemac.com/docs/fixed\_collateral\_fixed\_and\_floating\_bond\_handout.pdf

Fixed-Rate Collateral to Floating-Rate Bonds Handout - https://mf.freddiemac.com/docs/fixed\_collateral\_floating\_bonds\_handout.pdf

Securitization Volume and

**Program Growth** 

K-Deal A-M Class Handout – https://mf.freddiemac.com/docs/k\_deal\_a\_m\_class\_highlights.pdf

K-Deal Performance Data – https://mf.freddiemac.com/docs/k deal performance presentation.pdf

Floating- and Fixed-Rate Loan Prepayment Report – https://mf.freddiemac.com/docs/floating-fixed-rate-prepayment-report-november-2024.pdf

Multifamily Maturity Risk Report - https://mf.freddiemac.com/docs/multifamily\_maturity\_risk\_report.pdf

Multifamily Securities Pricing – https://mf.freddiemac.com/investors/multifamily-securities-pricing







Investor Resources

For additional information, please contact: MF CM InvestorRelations@freddiemac.com or visit our website at mf.freddiemac.com



### **Loan Performance Resources**



Program Overview

**Performance data** for our K-Deals is updated monthly at our Securities & Performance Lookup webpage



Loan-level performance and reporting can be accessed in our Multifamily Securities Access tool



**Historical information** on certain Multifamily whole loans and securitized loans is available in the <u>Multifamily Loan</u> Performance Database

Key Metrics	K-Deal®
Combined Issuance	\$593.4
Number of Deals	600
Original Loan Count	27,690
Paid-Off Loans	13,820
Delinquency Status	0.4%
Aggregate Losses	\$76.1M
Loans in Special Servicing	132
Unpaid Balance on Watchlist*	12.6%

<sup>\*</sup>The respective master servicers maintain a watchlist for each securitization. Loans are added to and removed from the watchlist in accordance with criteria established by CREFC

<sup>\*\*</sup> Performance data through March 2025



**Investor Resources** 

# **Bloomberg Naming Conventions**

Program Overview

Deal Type	Descriptor	Bloomberg SPC
10-Year	K-000	K-001 to K-149 : FHMS K###, K-150 onward : FHMS K-###
Floating Rate	K-F00	K-F001 to K-F099 : FHMS KF##, K-F100 to K-F122 : FHMS K-F##, K-F123 onward : FHMS KF###
7-Year	K-700	FHMS K7##
Single Sponsor	K-ABC	FHMS KABC
+10-Year	K-1500	K-1501 to K-1509 : FHMS K15#, K-1510 to K-1521 : FHMS K-15##, K-1522 : FHMS K1522
Senior Housing	K-S00	FHMS KS##, KS08 : S8FL/S8FX
Supplemental	K-J00	FHMS KJ##, KJ15/KJ19/KJ22 : FHMS J##F/J##L
Workforce	K-W00	FHMS KW##
Callable	K-C00	FHMS KC##
Large Loan	K-L00	K-L01 to K-L04 : FHMS KL#, K-L05 onward : FHMS KL0#
No-Subordination	K-P00	FHMS KP0#
5-Year	K-500	FHMS K50#
Value-Add	K-100	FHMS KI0#
Seasoned	K-X00	FHMS KX0#, KX02/KX03 : X#FX/X#FL
Lease Up	K-LU0	FHMS KLU#
Green	K-G00	FHMS KG##
Sustainability	K-SG0	FHMS KSG#

Securitization Volume and

Program Growth

View our <u>Security Lookup</u> tool to search for disclosure data and documents



# **K-169 Transaction Highlights**

Overview of Deal Structure (Pricing Date: February 26, 2025)

Class	Initial Principal or Notional Amount	Pricing Spread	Assumed Weighted Average Life
Offered K-169 Certificates:			
A-1	\$42,000,000	J+43	6.87
WI A-2	\$642,251,000	J+38	9.69
A-2	\$248,384,000	J+38	9.69
WI A-M	\$125,000,000	J+43	9.83
A-M	\$29,486,000	Pre-Placed	9.83
X1	\$932,635,000	J+110	9.57
XAM	\$154,486,000	Auctioned	9.83
X3	\$57,217,147	J+275	9.89
Total Guaranteed	\$1,087,121,000		

#### Deal Characteristics<sup>1</sup>

Collateral Type Multifamily 10-Year Fixed Mortgage Loans

Collateral Structure Type Balloon

Mortgage Loans 59

Initial Underlying Pool Balance \$1,144,338,147

Rating Agencies Fitch; KBRA

Waterfall Structure Sequential

**Top 5 State Concentrations** OH (14.1%), NY (14.1%), GA (13.7%),

NV (11.5%), FL (6.3%)

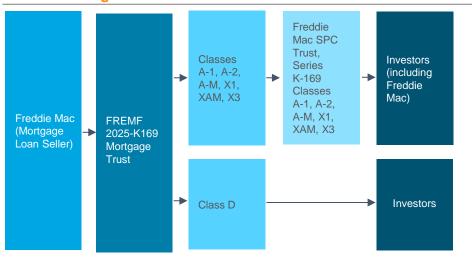
WA Mortgage Interest Rate 5.547%

WA Original Maturity 120 months

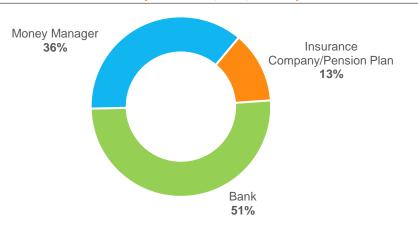
**WA DSCR** 1.32x **WA LTV** 62.9%

#### <sup>1</sup> As of the Cut-off Date

#### **Structural Diagram**



#### Breakdown of Investors (Class A-1, A-2, & A-M)<sup>2</sup>





# **K-760 Transaction Highlights**

Overview of Deal Structure (Pricing Date: March 5, 2025)

Class	Initial Principal or Notional Amount	Pricing Spread	Assumed Weighted Average Life
Offered K-760 Certificates:			
A-1	\$28,304,000	J+43	4.49
A-2	\$699,789,000	J+40	6.75
A-M	\$115,430,000	Preplaced	6.93
X1	\$728,093,000	Auctioned	6.66
XAM	\$115,430,000	Auctioned	6.93
Х3	\$44,396,000	J+260	6.95
Total Guaranteed	\$843,523,000		

#### Deal Characteristics<sup>1</sup>

**Program Overview** 

Collateral Type Multifamily 7-Year Fixed Mortgage Loans

Collateral Structure Type Balloon

Mortgage Loans 24

Initial Underlying Pool Balance \$887,919,000

Rating Agencies Fitch; KBRA Waterfall Structure Sequential

**Top 5 State Concentrations** FL (19.2%), TX (13.7%), IL (12.8%),

NC (8.9%), NY (7.8%)

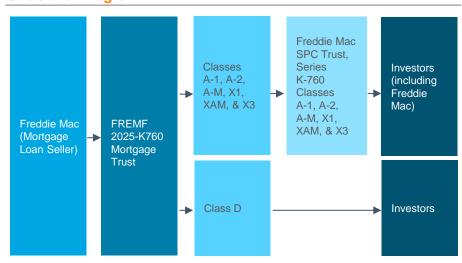
**WA Mortgage Interest Rate** 5.271%

Original Maturity 84 months

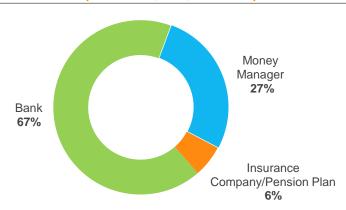
WA DSCR 1.40x **WA LTV** 64.3%

#### K-Deal Program © Freddie Mac Multifamily <sup>2</sup> As of the Closing Date <sup>1</sup> As of the Cut-off Date

### Structural Diagram<sup>3</sup>



#### Breakdown of Investors (Class A-1, A-2, and A-M)<sup>2</sup>





### **K-F165 Transaction Highlights**

Overview of Deal Structure (Pricing Date: March 18, 2025)

Class	Initial Principal or Notional Amount	Pricing Spread	Assumed Weighted Average Life
Offered K-F165 Certificates:			
AS	\$720,146,000	S+56	7.35
XS	\$43,252,056	Non-Offered	7.35
Total Guaranteed	\$720,146,000		

#### Deal Characteristics<sup>1</sup>

Collateral Type Multifamily Floating-Rate Mortgage Loans

Collateral Structure Type Balloon

Mortgage Loans 17

**Initial Underlying Pool Balance** \$778,537,000

Rating Agencies Not Rated

Waterfall Structure Pro Rata

**Top 5 State Concentrations** OH (16.4%), AZ (15.4%), FL (15.3%),

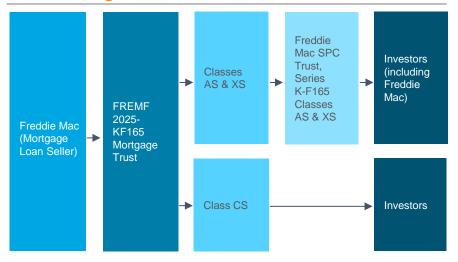
GA (14.7%), NC (14.5%)

WA Original Maturity 91 months

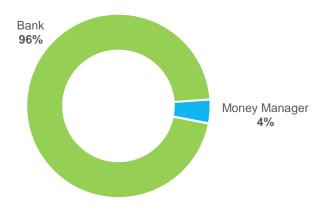
**WA DSCR** 1.29 **WA LTV** 64.7%

Note: Floating-rate K-Deals now include one bond class indexed to SOFR

### **Structural Diagram**



#### **Breakdown of Investors (Class AS)**<sup>2</sup>



<sup>&</sup>lt;sup>1</sup> As of the Cut-off Date

<sup>&</sup>lt;sup>2</sup> As of the Closing Date



### **K-537 Transaction Highlights**

Overview of Deal Structure (Pricing Date: March 11, 2025)<sup>1</sup>

Class	Initial Principal or Notional Amount	Pricing Spread	Assumed Weighted Average Life
Offered K-537 Certificates:			
AS	\$437,000,000	S+52	4.77
A-2	\$301,791,000	J+38	4.90
X1	\$738,791,000	Auctioned	4.58
Total Guaranteed	\$738,791,000		

#### Deal Characteristics<sup>2</sup>

Collateral Type Multifamily 5-Year Fixed Mortgage Loans

Collateral Structure Type Balloon

Mortgage Loans 20

Initial Underlying Pool Balance \$738,791,000

Rating Agencies Not Rated Waterfall Structure Sequential

**Top 5 State Concentrations** NY (15.2%), IL (13.9%), TX (11.4%),

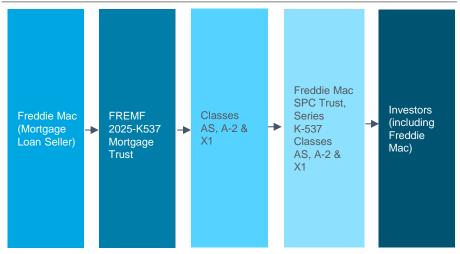
NJ (11.0%), FL (10.6%)

WA Mortgage Interest Rate 5.321%

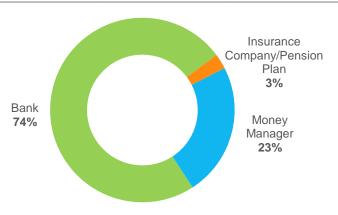
Original Maturity 60 months

**WA DSCR** 1.41x **WA LTV** 63.4%

### **Structural Diagram**



### Breakdown of Investors (Class AS and A-2)3



<sup>&</sup>lt;sup>1</sup> Fixed-rate collateral to fixed and floating-rate bonds

<sup>&</sup>lt;sup>2</sup> As of the Cut-off Date

<sup>&</sup>lt;sup>3</sup> As of the Closing Date



### **K-J52 Transaction Highlights**

Overview of Deal Structure (Pricing Date: December 10, 2024)

Class	Initial Principal or Notional Amount	Pricing Spread	Assumed Weighted Average Life
Offered K-J52 Certificates:			
A-1	\$90,576,000	Pre-Placed	4.00
A-2	\$103,000,000	J+61	6.24
X	\$32,533,797	Non-Offered	5.20
Total Guaranteed	\$193,576,000		

#### Deal Characteristics<sup>1</sup>

**Collateral Type** Multifamily Supplemental Mortgage Loans

Collateral Structure Type Balloon; Interest Only (IO); Partial IO

Mortgage Loans 31

Initial Underlying Pool Balance \$227,736,579

Rating Agencies Not Rated

Waterfall Structure Pro Rata

**Top 5 State Concentrations** NY (19.2%), IL (12.3%), CA (12.1%),

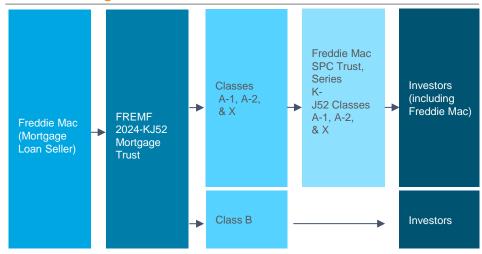
PA (11.0%), VA (9.8%)

**WA Original Maturity** 65 months

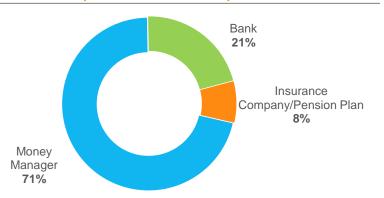
**WA DSCR** 1.56x **WA LTV** 65.2%

#### <sup>1</sup> As of the Cut-off Date

#### **Structural Diagram**



#### Breakdown of Investors (Classes A-1 and A-2)<sup>2</sup>



<sup>&</sup>lt;sup>2</sup> As of the Closing Date



### **K-G09 Transaction Highlights**

Overview of Deal Structure (Pricing Date: September 24, 2024)

Class	Initial Principal or Notional Amount	Pricing Spread	Assumed Weighted Average Life
Offered K-G09 Certificates:			
AS	\$325,007,000	S+56	4.66
XS	\$325,007,000	Non-Offered	4.66
Total Guaranteed	\$325,007,000		

#### Deal Characteristics<sup>1</sup>

**Program Overview** 

**Collateral Type** Multifamily Fixed-Rate Mortgage Loans

Impact Designation Green
Collateral Structure Type Partial IO

Mortgage Loans 15

**Initial Underlying Pool Balance** \$325,007,000

Rating Agencies Not Rated Waterfall Structure Sequential

Top 5 State Concentrations MI (22.3%), FL (21.1%),

TN (17.2%), TX (13.3%), GA (9.2%)

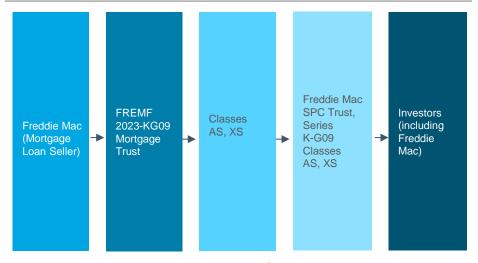
WA Mortgage Interest Rate 5.729%

WA Original Maturity 60 months

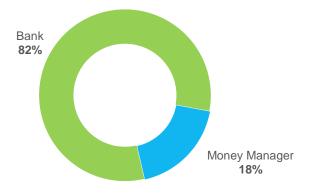
**WA DSCR** 1.26x **WA LTV** 67.3%

Visit our website for our other Impact Bond offerings and their execution path

### **Structural Diagram**



Breakdown of Investors (Classes AS)<sup>2</sup>



<sup>&</sup>lt;sup>1</sup> As of the Cut-off Date

<sup>&</sup>lt;sup>2</sup> As of the Closing Date

This product overview may contain forward-looking statements. Forward-looking statements involve known and unknown risks and uncertainties, some of which are beyond the company's control. Management's expectations for the company's future necessarily involve several assumptions, judgments and estimates, and various factors could cause actual results to differ materially from the expectations expressed in these and other forward-looking statements. These assumptions, judgments, estimates and factors are discussed in the company's most recent Annual Report on Form 10-K, and its reports on Form 10-Q and Form 8-K, which are available on the Investor Relations page of the company's website at mf.freddiemac.com/investors and the SEC's website at www.sec.gov. The company undertakes no obligation to update forward-looking statements it makes to reflect events or circumstances occurring after the date of this presentation.

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