

# **Consent Request Tracker (CRT)**

**Enhancement Training** 



## Agenda



- Introduction
- New Servicer Reports
- Total Servicer Decision Turnaround Time
- Sub-Servicer Registration and System Access
- Master and Special Servicer access to Supplemental Transactions
- New Execution Path for K-Deals without Subordination
- Changing Servicers
- Tips and Reminders



#### Introduction



#### **CRT 1.0**

- Originally released on 11/01/2012
- Very few business rules built into the system
- -Structure and appearance of screens very basic

#### **CRT 2.0**

- Released 06/10/2013
- More robust business rules built into the system
- Automated system generated emails were added at handoff points
- -The ability to track supplemental mortgage requests was added
- Auto populated loan data was added to minimize data entry requirements
- Screens and navigation were improved

#### **CRT 2.1**

- -New Servicer Reports
- -Sub-Servicer registration and System access
- -Transaction Decision Turnaround Time
- -Master and Special Servicer access to Supplemental Transactions
- -New execution path for K-Deals without Subordination
- -Process for changing Servicers

## **Servicer Reports**



- Three Servicer Reports have been added to CRT
  - » Active Pipeline Report
  - » Closing Pipeline Report
  - » Performance Report
- For all three reports the servicer will have the ability to:
  - » Select one or more execution paths
  - » Drill down to one or more specific servicer roles within transactions
  - » View, print, or download report
    - Download to excel (CSV format) or HTML or Email



## Servicer Reports (Cont'd)



- Active and Closing Pipelines reports are management reports that
  - » Provide detailed information about each transaction through it's life cycle
  - Can be edited utilizing the Interactive reporting functionality within CRT
- Performance Report allows the servicers to
  - » View turnaround times by servicer role (if user organization has a role in the request)
  - » View information for a specific time period
  - » View decision turnaround times by transaction type
    - Routine or Complex



#### **Routine Transactions**



Pre-Approved Transfer

Easement - No Adverse Value Impact
Release of Rental Achievement Escrow
Repair Escrow Extension
Repair Escrow Modification
Replacement Reserve Modification
Replacement Reserve Waiver
Replacement Reserve Implementation
Repair Escrow Implementation

Non-Disturbance/Cable Agreement

LOC Issuer Exception: (Issuer not on approved

LOC Issuer Exception: (Issuer not on approved list)

O & M Modification

Transaction Type

Hazard Loss Notification and Plan

Late Charge Waiver

Interest Rate Cap Adjustment

Other Escrow Modification

Property Management Change
Commercial Lease Review

Hazard Loss Disbursement Request

## **Complex Transactions**



#### Transaction Type

Transfer of Ownership/Assumption

Related Party Transfer

Transfer of Ownership with Curtailment and Re-amortization

Single Asset Entity to Multi Asset Entity (SAE/MAE Change)

Change to Multi-Asset Holdings

Merger

Supplemental Loan -- Originated by Third Party Lender

Partial Release of Real Estate

Easement - Adverse Value Impact

Drilling / Subsurface Rights Lease Review

Rental Achievement Modification - Modification or Extension

Rental Achievement Liquidation of Collateral without Curtailment

Rental Achievement Liquidation of Collateral with Curtailment

Release of Guaranty

Other Collateral Release (not performance based)

Release of Property from Pool

Release of Property from Cross Collateralization

Release of Base Recourse

Release of Debt Service Escrow

Release of Replacement Reserve Escrow

Release of Monetary Collateral (except Rental Achievement or Letters of Credit)

Change(s) to Property

#### Transaction Type

Condominium Overlay

Condemnation

Consent (Bonds)

Change of Payment due date

Credit Enhancement Modification

Forward Conversion

Stabilization review

Other Loan Modification

Regulatory Agreement Change

Restrictive Covenants

Extension of Construction Phase

Interest Rate Cap Purchase

Defeasance

Substitution of Monetary Collateral

Substitution of Real Property Collateral

Facility Commitment Increase

Revolver Collateral Addition

Revolver Consent Request

Revolver Collateral Release

Substitution of Remarketing Agent

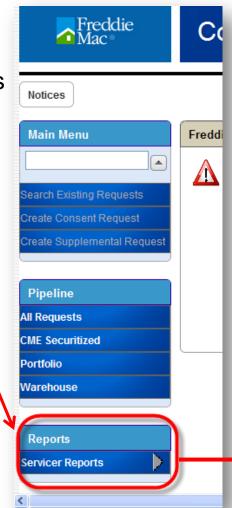
Other

Supplemental Loan -- Originated by Freddie Mac

## Servicer Reports (Cont'd)



Access reports
 by clicking on
 Servicer Reports
 in the Reports
 section of the
 Notices screen

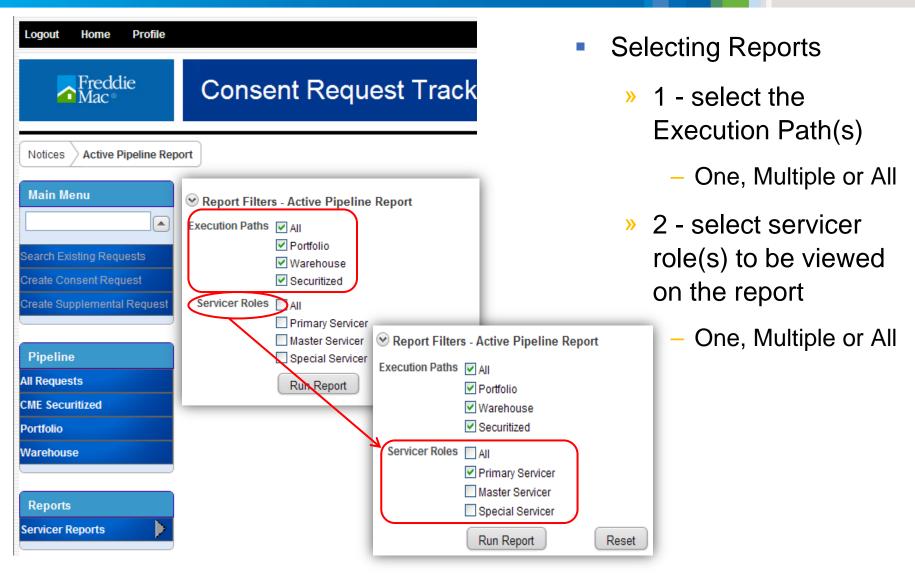


Select desired report by clicking on the specific report on the list below



## **Active and Closing Pipeline Reports**





# **Active and Closing Pipeline Reports** (cont'd)



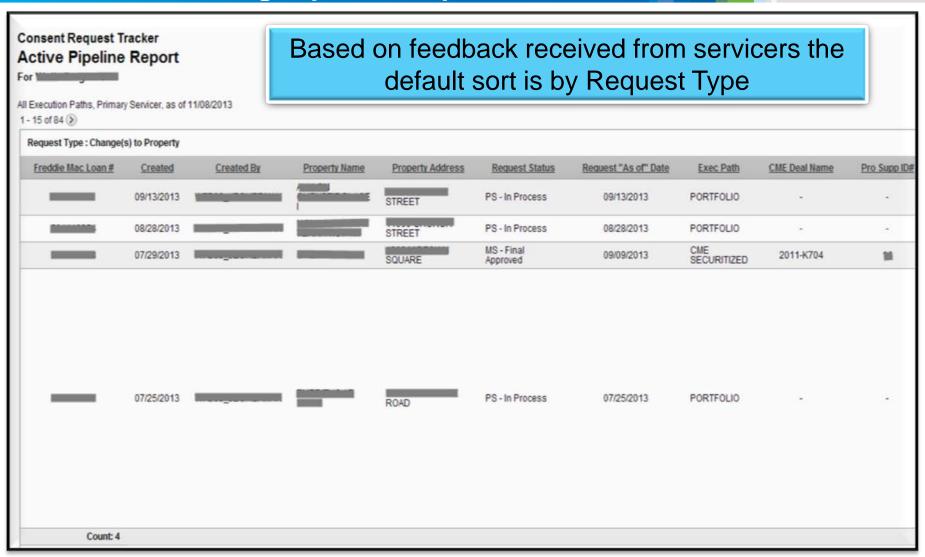
First eleven columns are basic record information:

Request Type
Freddie Mac Loan #
Created Date
Created By
Property Name
Property Address

Request Status
Request "As Of" date
Execution Path
CME Deal Name
Pro Supp ID#

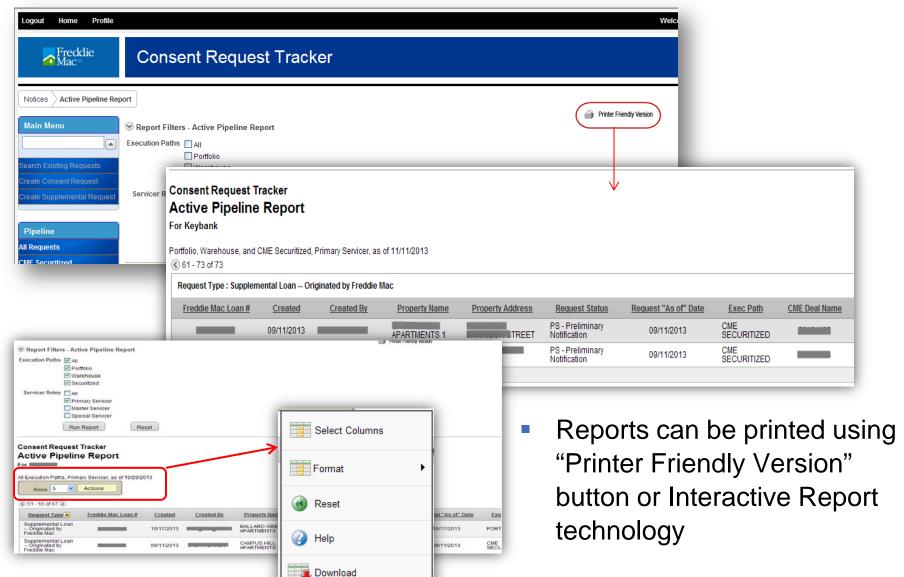


## **Active and Closing Pipeline Reports** (Cont'd)



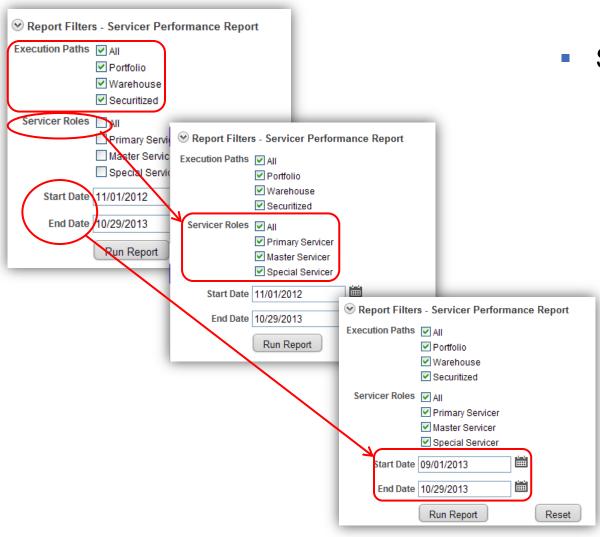
# **Printing Active and Closing Pipeline Reports**





## **Servicer Performance Report**

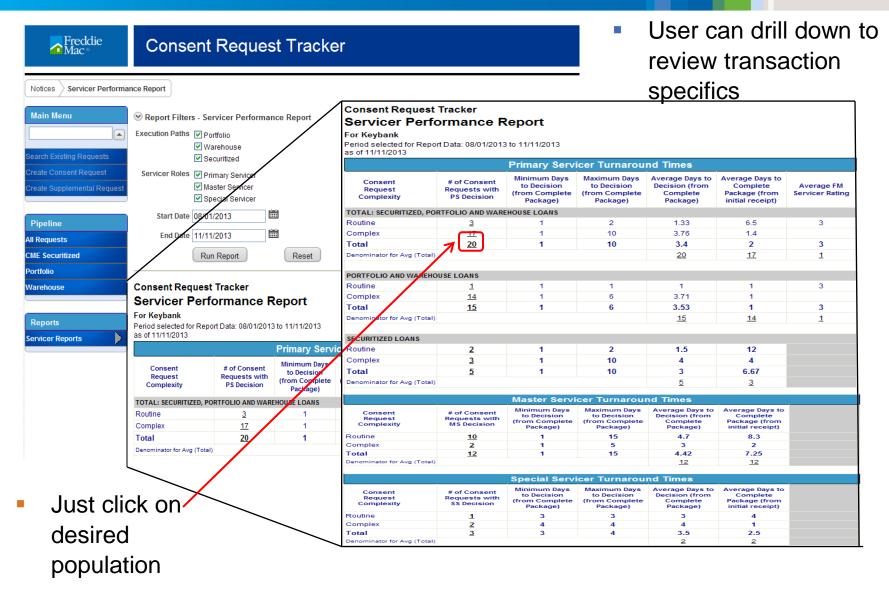




- Selecting Reports
  - > 1 select Execution path(s)
  - » 2 select Servicer Role(s)
  - 3 select date range

## Servicer Performance Report (Cont'd)





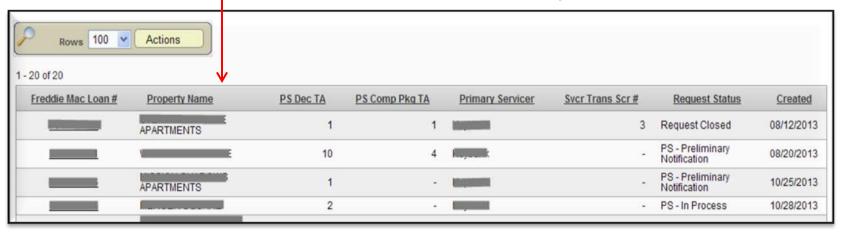
## **Servicer Performance Report** (Cont'd)



Click on the underscored numbers for more detail

		Primary Serv	icer Turnarou	nd Times		
Consent Request Complexity	# of Consent Requests with PS Decision	Minimum Days to Decision (from Complete Package)	Maximum Days to Decision (from Complete Package)	Average Days to Decision (from Complete Package)	Average Days to Complete Package (from initial receipt)	Average FM Servicer Rating
TOTAL: SECURITIZED	PORTFOLIO AND WAR	HOUSE LOANS				
Routine	<u>3</u>	1	2	1.33	6.5	3
Complex	<u>17</u>	1	10	3.76	1.4	
Total	20	1	10	3.4	2	3
Denominator for Avg (Total)				20	17	1

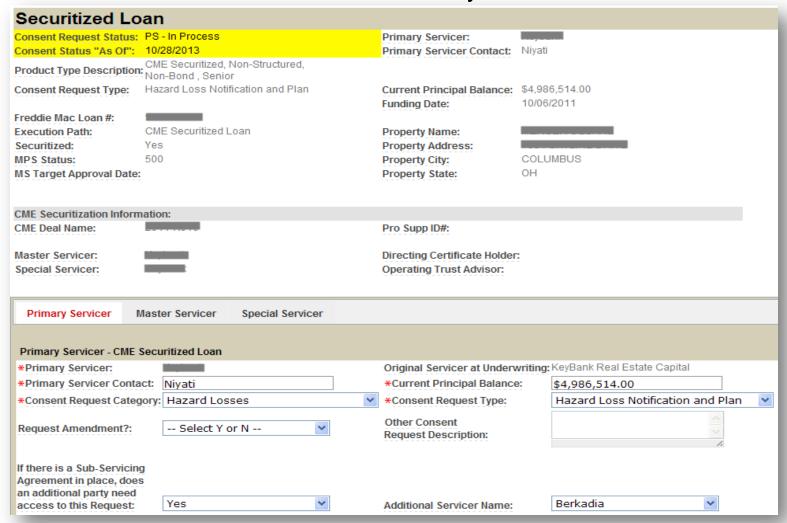
Select the desired transaction from the list provided



### Servicer Performance Report (Cont'd)



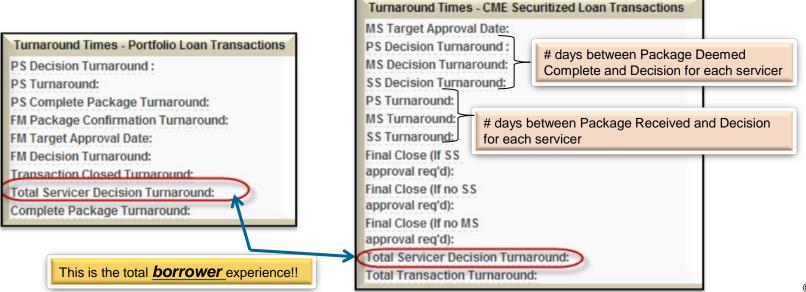
Review the transaction data to identify the issue



#### **Total Servicer Decision Turnaround**



- New turnaround time added to CRT
- Calculates the number of days between the date the file is deemed complete by the Primary Servicer and the Date of Final Decision by the party with the final approval authority in the transaction
  - Located in the Turnaround Times section on each screen



## Total Servicer Decision Turnaround (cont'd)



- Final Approval Authority is determined utilizing the following factors:
  - » Execution Path
    - CME Securitized
    - Portfolio
    - Warehouse
  - » Request Description
    - Consent
    - Supplemental



- Yes or No
- » Calculated as # of days between Decision by Final Approval Authority and Date Package Deemed Complete by PS (or Date Seller Commenced UW of Supplemental) ~ The total <u>borrower</u> experience!



## **Sub-servicer Registration and Access**

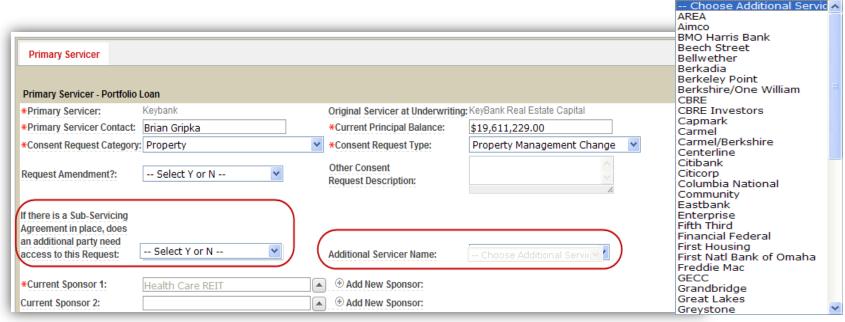


- Added the ability to register or grant access to sub-servicers
  - New data elements and business rules have been added to the Primary Servicer tab of the Consent Request and Supplemental Requests for each execution path
    - Added "If there is a Sub-Servicing Agreement in place, does an additional party need access to this Consent Request?
      - Default response is "blank"
      - Must select Yes in order to activate access for an "Additional Servicer"
    - Added "Additional Servicer Name"
      - Must select party from the drop down list

## Sub-servicer Registration and Access (Cont'd)



- Additional Servicer Name will be required field when "Creating" or "Saving" a transaction for which a subservicing agreement exists
- Additional Servicer access will allow "View Only" access to the Primary Servicer tab of Consent or Supplemental requests to the organization identified as the Additional Servicer



## Sub-servicer Registration and Access (Cont'd)



 The transaction record must be created by the organization responsible for managing the transaction (updating data)

If the Sub-servicer will be managing the transaction they should create the record and designate the Primary servicer as the

"Additional Servicer"

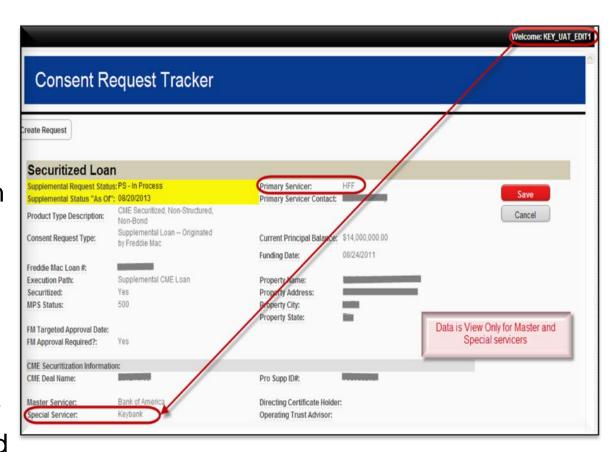
In CRT the party that creates the transaction is always referred to as the Primary Servicer, even if their actual role is that of the Sub-Servicer



## **Access to Supplemental Transactions**



- CRT will now enable Master and Special servicers to view the **Primary Servicer** screen on supplemental mortgage requests on securitized loans with which the Master and Special are associated
- Master or Special will find the loans on their pipeline as they would any other transaction to which they are a party



# **New Execution Path for K-Deals without Subordination**

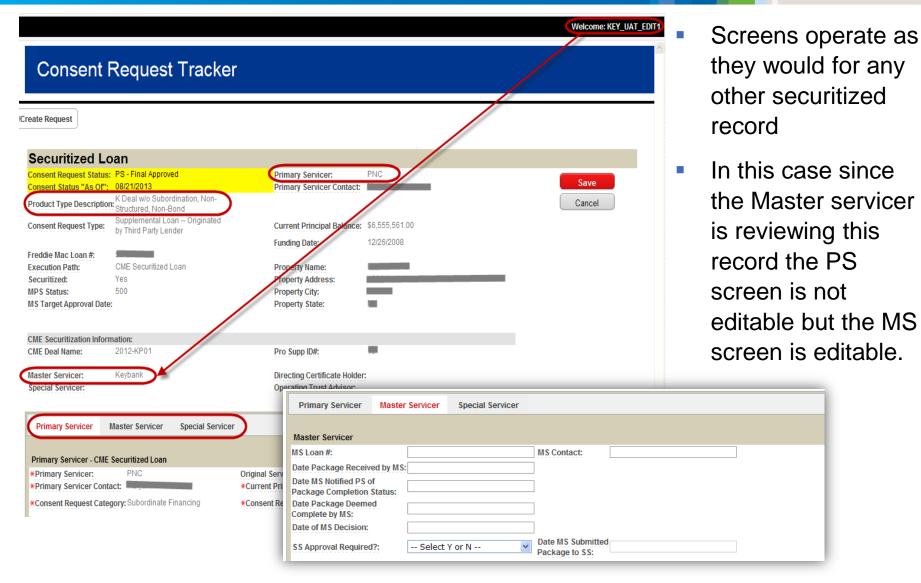


- K-deals without Subordination will now follow the CME Securitized execution path
  - » All securitized tabs will be displayed
  - » Freddie Mac can now be identified as the Special servicer for transactions where appropriate (K-deals without Subordination)
  - » Freddie Mac will be populated in the Special Servicer role per the existing process
    - Will be populated via MSIA upload file
    - Freddie users will utilize the servicer screen rather than the Freddie Mac screen



# New Execution Path for K-Deals without Subordination (Cont'd)





## **Changing Servicers**

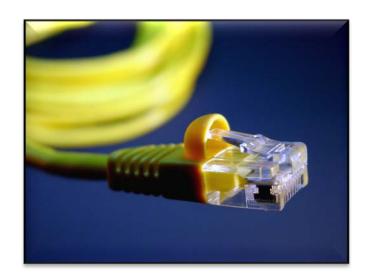


- When a servicer change is required in CRT for a transaction or group of transactions please follow the process below:
  - Send a copy of the change notification to Freddie Mac at <u>multifamily\_security@freddiemac.com</u> along with a list of the impacted loans
  - The subject of the email should read "CRT Servicer Change Request" to ensure that the request is given the appropriate priority
  - This request will be reviewed and the change will be made by Freddie Mac
  - The requesting party will be notified once the change has been made in CRT

## **Tips and Reminders**



- Timely, accurate and informative data in CRT is critical to the success of the tool
  - When data is incomplete, requests are unable to progress through CRT and reports are compromised
  - When data is inaccurate, metrics are unreliable and other parties cannot manage their workloads effectively



- When comments are not provided, it is not possible for others to understand any issues related to particular requests
- Future updates to CRT will streamline data entry and strengthen controls but quality data entry will always be crucial

## **Reminders for Primary Servicers**



- Timely Record Setup and Updates
  - » Records must be created upon receipt of formal notice from the Borrower for
    - All requests that require Lender's consent
    - Hazard Losses that require
       Freddie Mac or Master Servicer
       approval
    - Consent requests for which Servicers have delegated approval authority
  - » Each request must be updated with current dates and statuses at each juncture of the process



## Reminders for Primary Servicers (Cont'd)



- » "PS-Final Approved" should only be used upon PS's approval of request, prior to submission to Freddie Mac or Master Servicer
- The Prosup ID # (i.e. prospectus number) should be the number in the Exhibit A of the Offering Circular for the K-Deal and will generally be a 3 or 4 digit number
  - Master and Special Servicers will be better able to find the file if the Prosup ID is used rather than the Freddie Mac or Servicer Loan #'s



## Reminders for Primary Servicers (Cont'd)



- Accurate Data
  - For Transfers of Ownership, enter current and proposed sponsors names, not borrowing entity
  - » PS must indicate whether FM or MS approval is required; without it transactions will not appear on reports as needed
- Critical PS Dates for CRT management

Date Package Received by PS (Dt Pkg Rec'd/PS)

Date Package Deemed Complete by PS (Dt Pkg Dmd Comp/PS)

Date of PS Decision (Dt of PS Decision)

Date PS Submitted Package to FM or MS (Dt PS Sub Pkg to FM or MS)

Date PS notified Borrower of Decision (Dt PS Notify Borr of Dec)

Date Decision Letter Fully Executed (Dt Dec Lett Exe/Borr)

Date Documents Executed (Dt all Docs Exec)

#### **Reminders for Master Servicers**



- Timely and Accurate Record Updates
  - Each request must be updated with current dates and statuses at each juncture of the process
  - MS must indicate whether SS approval is required; without it requests will not show up on reports as needed
- Critical MS Dates for CRT management

Date Package Received by MS (Dt Pkg Rec'd by MS)

Date MS Notified PS of Package Completeness Status (Dt MS Notify PS of Pkg Comp Stat)

Date Package Deemed Complete by MS (Dt Pkg Dmd Comp/MS)

Date of MS Decision (Dt of MS Decision)

Date MS Submitted Package to SS (Dt MS Sub Pkg to SS)

Date MS Notified PS of Decision (Dt MS Notify PS of Dec)

## **Reminders for Special Servicers**



- Timely and Accurate Record Updates
  - Each request must be updated with current dates and statuses at each juncture of the process
  - SS must indicate whether DCH / OTA approval is required; without it requests will not show up on reports as needed
  - If DCH / OTA approval is required, SS should enter a comment upon receipt of the DCH / OTA decision indicating whether there are any additional conditions
- Critical SS Dates for CRT Management

Date Package Received by SS (Dt Pkg Rec'd by SS)

Date SS Notified MS of Package Completeness Status (Dt SS Notify MS of Pkg Comp Stat)

Date Package Deemed Complete by SS (Dt Pkg Dmd Comp/SS)

Date of SS Decision (Dt of SS Decision)

Date SS Submitted Package to DCH (Dt SS Sub Pkg to DCH)

Date SS Submitted Package to OTA (Dt SS Sub Pkg to OTA)

Date DCH Notified SS of Decision (Dt DCH Notify SS of Dec)

Date OTA Notified SS of Decision (Dt OTA Notify SS of Dec)

Date SS Delivered Decision to MS (Dt Del Dec to MS)

#### **Reminders for All Servicers**



Servicer Approvals

» Each servicer must enter its approval date and status prior to

handing off to the next servicer

- Data Integrity
  - Ensure that all dates are entered correctly to ensure accurate turnaround time calculations
- Current Status
  - Ensure that statuses are current



### Reminders for All Servicers (Cont'd)



- Entering Comments in CRT
  - » Comments are required for the following statuses
    - Incomplete Package
    - Consent Request Cancelled
    - Consent Request Denied



- » For requests that are unusual or present credit issues concise comments are helpful
- » Brief comments describing status changes are helpful to other users

## Reminders for All Servicers (Cont'd)



- Closing out Requests in CRT
  - » For Portfolio / Warehouse loans, Freddie Mac closes out requests once all documents are received
  - For Securitized loans, either the Primary or Master may close out the requests in CRT



 The expectation is that the PS will close the transactions in CRT, however the Master has the ability to should the need arise