

SBL Update



Thank You! Optigo® Essentials: SBL Workshop

Thank you to everyone who joined us in Chicago this week for our Optigo Essentials: SBL workshop. We hope you enjoyed the event and found it to be a worthwhile investment of your time.

See [photos from the event here](#).

Reminder: Upcoming Changes to 5- & 7-year Hybrid Loan Products

Effective for loans taken under application on or after May 1, the total loan term on the 5- and 7-year hybrid Small Balance Loan (SBL) products will be reduced from 20 years to a total of 10 years.

- The 5-year hybrid loan will retain its initial 5-year fixed-rate period followed by a 5-year floating-rate period.
- Similarly, the 7-year hybrid loan will retain its initial 7-year fixed-rate period followed by a 3-year floating-rate period.
- The 10-year hybrid loan product will remain unchanged with a 20-year loan term (initial fixed-rate period of 10 years followed by a 10-year floating-rate period).

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All other terms and requirements of the hybrid loan products remain unchanged. This includes the terms of the floating-rate period, prepayment options, maturity LTV and/or hybrid stress test.

Please note: These changes were part of the April 18 *Multifamily Seller/Service Guide* update but as mentioned above, they do not go into effect for loans under application until on or after May 1.

For questions or additional information, please contact your SBL Relationship Manager.

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