Send Date: January 26, 2024

## SBL Update



## **Updated SBL I&E Comparables Engine**

The Small Balance Loan (SBL) Income and Expense Comparables engine was updated earlier this month. This resource is updated on a quarterly basis, so please ensure you are using the most recent version, which can be downloaded on the <a href="Originate & Underwrite page">Originate & Underwrite page</a> under the Loan Sizing Resources tab.

Please note, there are two files of the engine on the website to accommodate users who may have different versions of Microsoft Excel. One file is for users with versions of <a href="Excel that predate Excel 2016">Excel that predate Excel 2016</a> and the second file is for users with <a href="Excel 2016 version or later">Excel 2016 version or later</a>. Both versions contain the exact same data with the exact same splicers, but the second file (Excel 2016 or later) allows for much faster filtering of the data.

## **2023 Top Lender Results**

This week, we announced our top lenders and Mission Makers for 2023. Despite the market and its challenges, we exceeded our most ambitious affordable housing goals ever.

As announced on our <u>top lenders webpage</u> and accompanying <u>news article</u>, the top lenders for SBL in 2023 are:

1. CBRE

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- 2. Greystone
- 3. Arbor
- 4. Walker & Dunlop
- 5. Berkadia

Thank you for your exceptional partnership and continued support of our mission. We look forward to working alongside you all in 2024 and beyond.

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